



newzoo

2026

PC & Console Gaming Report

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The PC & Console market at an inflection point



Emmanuel Rosier
Director of Market Intelligence
Newzoo

The PC and console market is **not in decline**, but it is no longer the growth engine it once was.

Hardware cycles are stretching, development costs are rising, and even proven franchises are no longer guaranteed to succeed. **The rules that shaped the industry over the past two decades are being rewritten.**

What is emerging in their place is a more **complex, more demanding market**. Players are not spending more time playing, but they are becoming far more **selective** about where that time goes. **Subscription models and user-generated content platforms** are reshaping the relationship between studios and audiences, shifting the value proposition **from ownership to ongoing engagement**.

In this environment, **success looks different**: a small, passionate team behind *Clair Obscur* demonstrates that craftsmanship creates resonance; *Schedule 1* shows that cultural timing can be as powerful as production scale.

The implication for publishers and studios is clear: scale alone no longer guarantees outcomes. Understanding where players are going, and why, has become a strategic imperative, not a research exercise.

Drawing on **Newzoo's data platform**, this report provides a structured analysis of the forces reshaping the market.

- ✓ **Market trajectory** examines overall market direction, including revenue forecasts, player growth across platforms, regional leadership patterns, and the evolving mix of premium, microtransaction, subscription, and downloadable content models.
- ✓ **Attention & value allocation** analyzes how player time is distributed across platforms, franchises, and genres, assessing market concentration, shifts in engagement, and the competitive share available to new releases.
- ✓ **Market concentration** explores the depth of each platform beyond its biggest hits, evaluating long-tail expansion, lifecycle dynamics, and what determines the survival of titles outside the top tier.
- ✓ **Business model viability** assesses how monetization strategies perform under current structural dynamics, comparing premium-led and microtransaction-led ecosystems, and evaluating the performance of annual and non-annual releases in a slower-growth environment.

Key takeaways

1 Market trajectory

- ✓ **PC growth remains structurally supported**, with steady player expansion underpinning sustained revenue growth.
- ✓ **Console growth has returned** but remains premium- and cycle-driven, as hardware momentum and major releases lift spend despite limited player expansion.
- ✓ **Regional dynamics reinforce the split**. Growth markets are driving player scale, especially on PC, often at lower ARPU, while mature markets continue to generate higher console spend but face slower demographic expansion.

2 Attention & value allocation

- ✓ **Global playtime has remained flat, with the top 20 titles still taking up >50% of playtime**. This share is shrinking, most notably on PC.
- ✓ **AAA-driven genres** (Shooter, Battle Royale, Sports) are seeing **structural decline**, with growth segments like Sandbox not fully absorbing lost hours. Sandbox audiences are less likely to play AAA games, especially annual sports and story-led single-player.
- ✓ **Playtime share to new releases remained stable**. Breakout hit audiences are less likely to overlap with annualized sports franchises.

3 Market concentration

- ✓ Titles ranked 21+ are capturing a growing share of playtime, with **PC showing the strongest shift** since 2022.
- ✓ PC's long tail keeps widening, **PlayStation remains more franchise-concentrated**, and **Xbox's long tail benefits from Game Pass discovery**, shifting playtime share more than total hours.
- ✓ Enduring winners tend to be **premium, progression-heavy** titles with strong **back-catalog** performance (not just breakout launches), with **RPG/Adventure** over-indexing.

4 Business model viability

- ✓ **Playtime is down, but premium revenue is growing across major western markets**. Premium revenue is growing on PC and PlayStation, while Xbox's more modest growth can't offset free-to-play and Call of Duty declines.
- ✓ **PC is the only platform monetizing F2P effectively**. Revenue held stable despite falling playtime in the west. On console, F2P revenue is dropping faster than engagement.
- ✓ **Premium growth is driven by sub \$50 games**. The \$30-\$50 segment leads across platforms, sub-\$30 thrives on PC via breakout indies.

Meet the authors of the report



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Written by Newzoo's market analysts Powered by data from our Platform

Request a demo

Platform overview



Baldur's Gate 3

Larian Studios

PC | PS | X

47 ^{^2}

Played game

November 2025

Steam

96.4% | Very positive

Reviews

797K

Top markets by MAU

United States >

Canada >

United Kingdom >

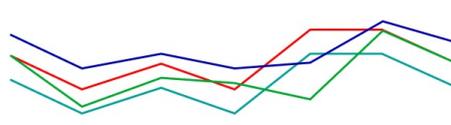
Lifetime players



Analyze lifetime players over time



Total revenue



Analyze total revenue over time



Player overlap

- Crusader Kings III >
- Baldur's Gate II >
- Dragon Age II >

Analyze player overlap over time



& Forecasts

History, (active) discounts and relevant metrics per storefront

Forecasts

Videos

Compare

Table

Public Company Revenues

Games Market Revenues (Total) per Region

Insights - Forecast

Games Market Revenues (Total) - 10 regions



Market

46% Female



54% Console

26% Female



33% Console

Millennials

Gen X

Newzoo works with 80% of the top game developers and publishers



SONY



ROBLOX



EMBRACER+
GROUP



KRAFTON



SUP
ERC
ELL



MIXI

Smilegate®



KONAMI



1. Market trajectory

What direction is the PC and console market heading?

Market trajectory

What direction is the PC and console market heading?

Overview

In this section, we examine the scale and trajectory of the global PC and console games market. We analyze revenue trends (2015–2028F), player growth, and business model mix to understand how the market is evolving after the post-2020 slowdown.

This chapter answers one key question: What direction is the PC and console market heading?

All metrics are derived from [Newzoo's Games Market Reports & Forecasts](#) (updated February 2026).



Michiel Buijsman
Principal Market Analyst

Core definitions & key notes



Players

Individuals who have played video games on PC or console



Revenue (nominal)

Consumer spending on software and services



Including: boxed and digital full-game purchases, in-game spending (microtransactions, DLC, in-game subscriptions), and console multi-game subscriptions (e.g., Xbox Game Pass, PlayStation Plus)



Excluding: taxes, second-hand trade, advertising, hardware, B2B services, and gambling



PC

Games downloaded from platforms such as Steam or the Epic Games Store, purchased physically, or played via browser, casual sites, or social networks. Steam Deck and other PC handhelds are included in PC



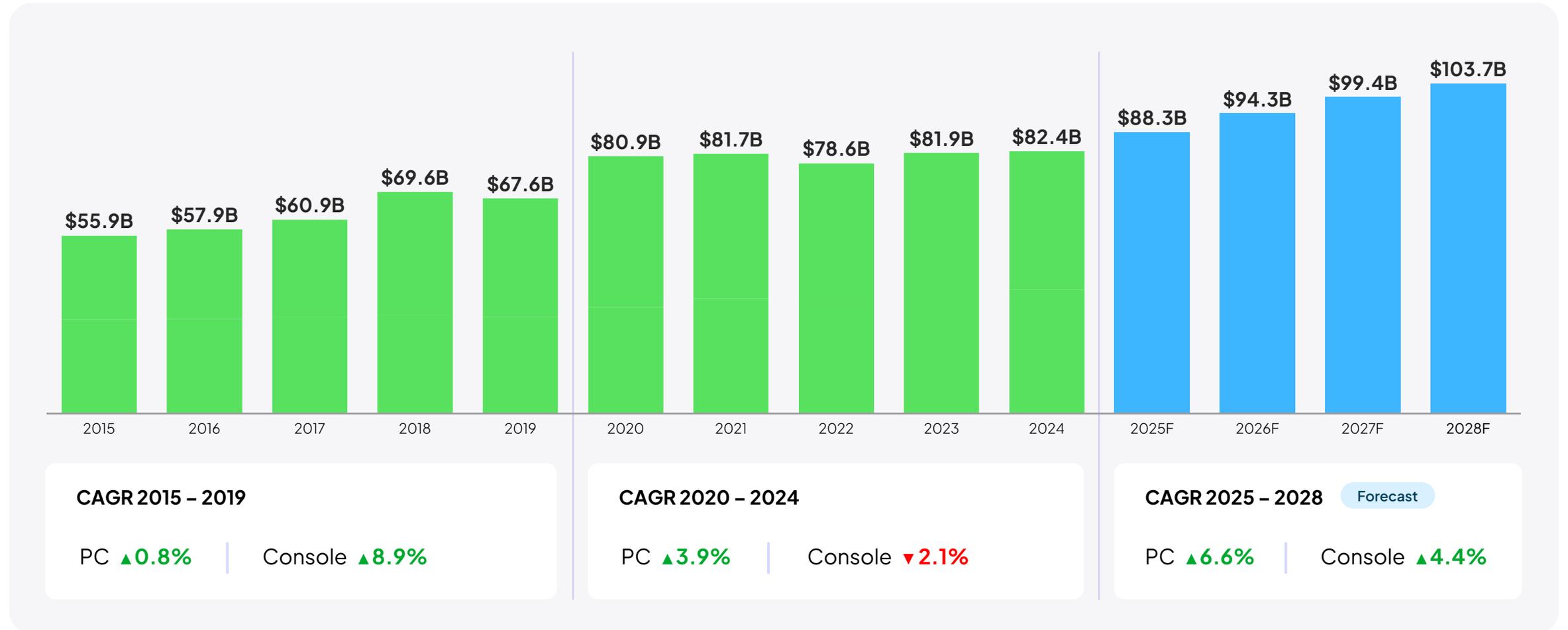
Console

Games played on PlayStation, Xbox, or Nintendo hardware

The post-2020 plateau is ending: Steady PC growth and console recovery usher in a new phase of expansion

PC and console software revenues in USD billions

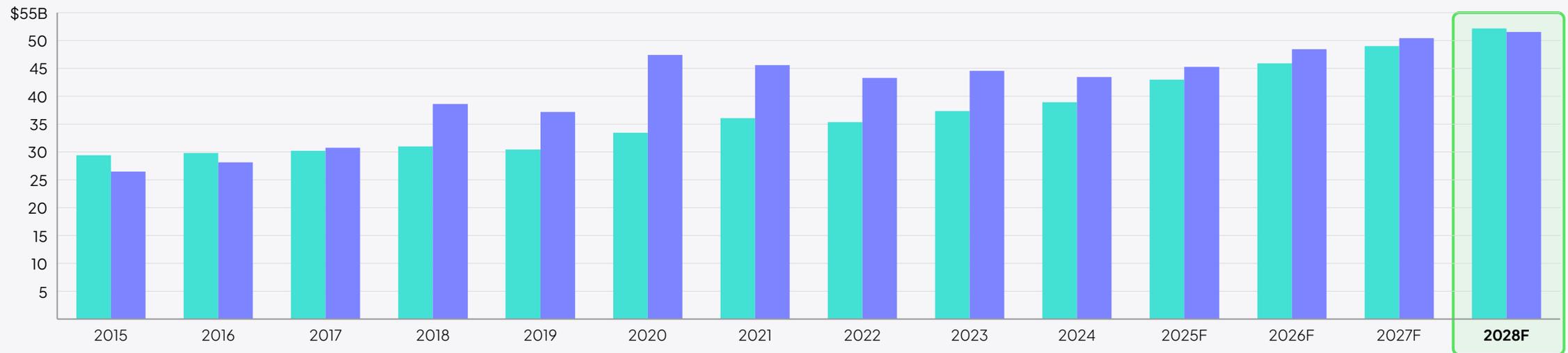
Global | 2015-2028F | Nominal



Steam-led PC growth compounds structurally and is set to surpass console revenue by 2028, as console relies on blockbuster releases

PC and console software revenues in USD billions

Global | 2015-2028F | Nominal



PC

- **Eastern-Asian** led global user base expansion
- **Growing Gen Z & Gen Alpha** share of total PC players
- **Higher average** selling prices
- **Valve's ecosystem deepening** beyond its storefront



Console

- Nintendo Switch 2 & first-party strength
- Broad **premium slate** & major releases (incl. GTA VI)
- **Higher** premium & subscription pricing
- **Gen-10 cycle** timing (2027-2028), but limited player growth

Steam-driven PC growth pushes player base past one billion, while console growth moderates in a mature cycle

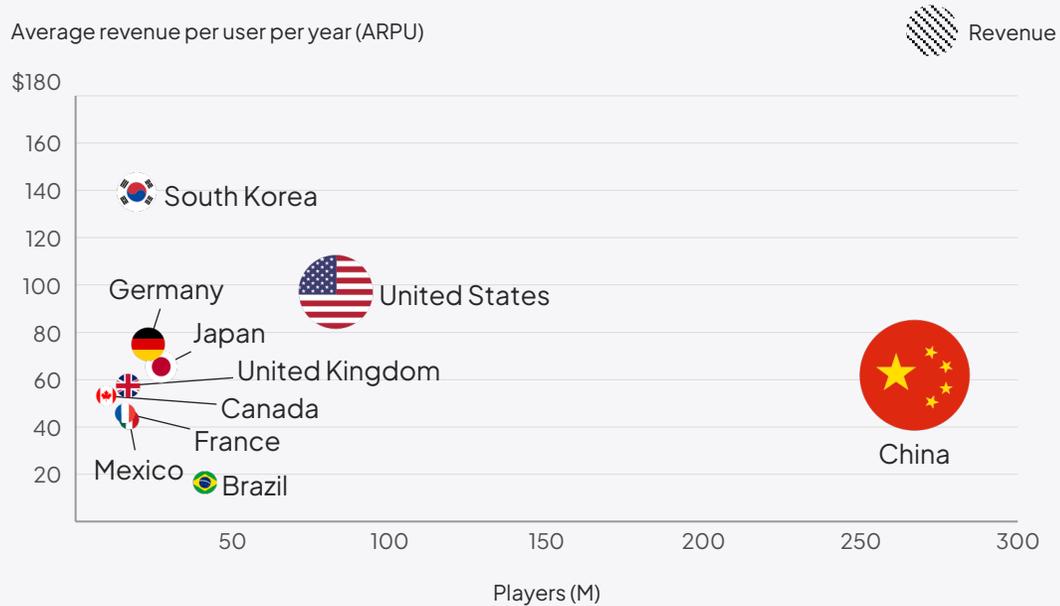
Yearly player growth per platform

Global | 2022-2028F | Not deduplicated



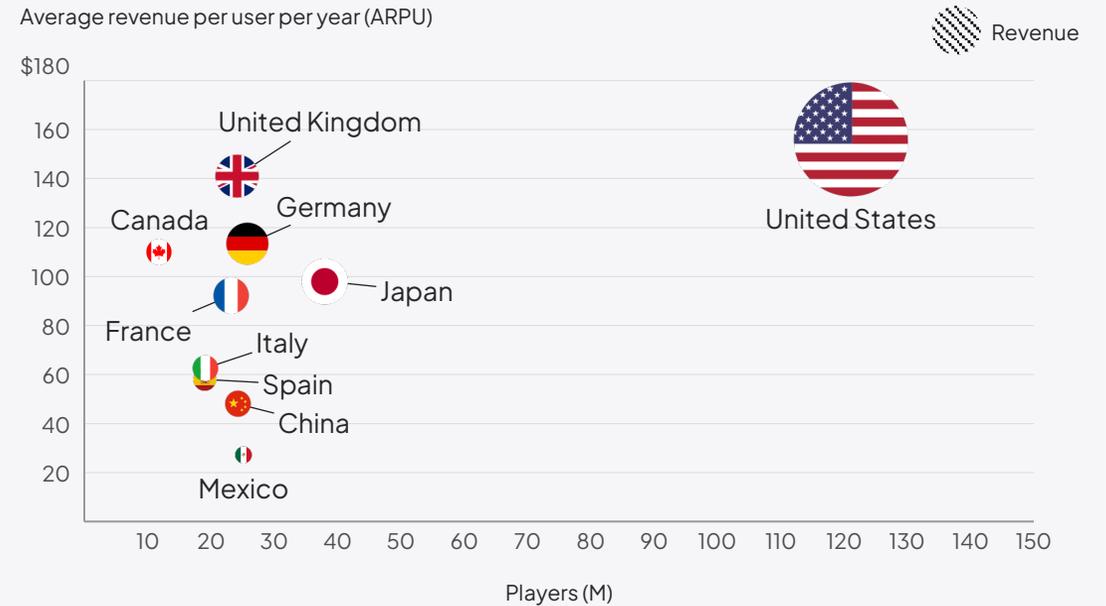
In 2025, PC wins on player scale, console leads in average user spend, showing major regional differences

PC revenue (\$B) – 2025



- China:** Tencent & NetEase dominate engagement and revenue
- North America:** Mature, high-ARPU market with strong premium uptake
- South Korea:** Publisher concentration (Nexon); RPG-heavy engagement mix
- Europe:** Structurally PC-oriented with deep legacy engagement

Console revenue (\$B) – 2025



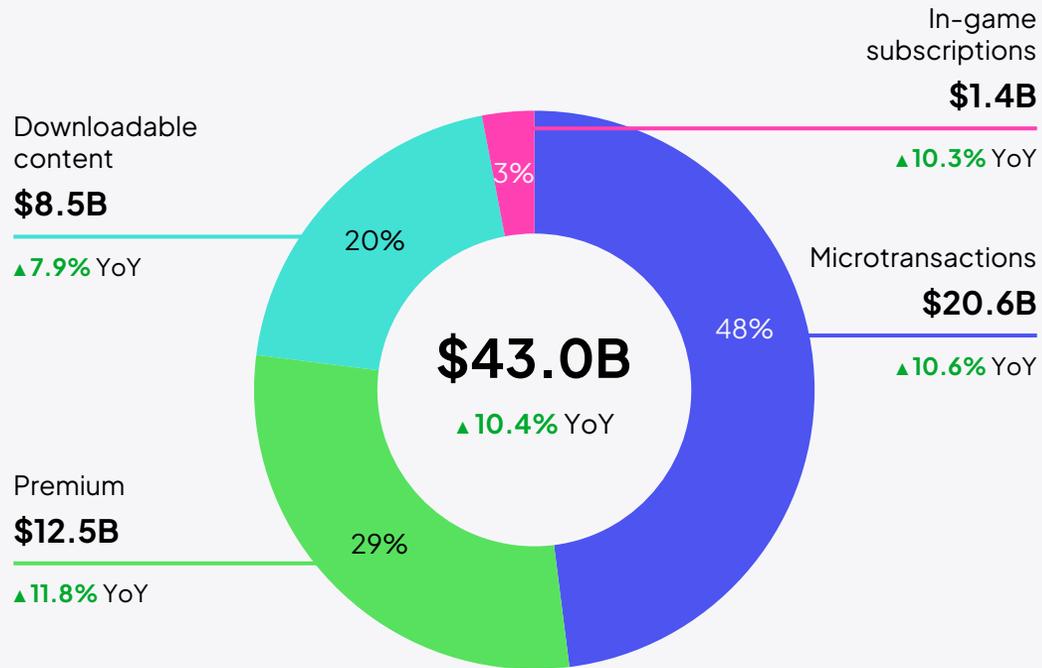
- North America:** Highest ARPU; least platform-skewed ecosystem
- Western Europe:** PlayStation-led mix; multi-ecosystem strength
- Japan:** #2 by revenue; Switch 2 tailwind despite weaker JPY
- China:** Growing premium spend; Switch 2 grey market & PS5 momentum

Premium strengthens across platforms, but monetization models remain fundamentally different



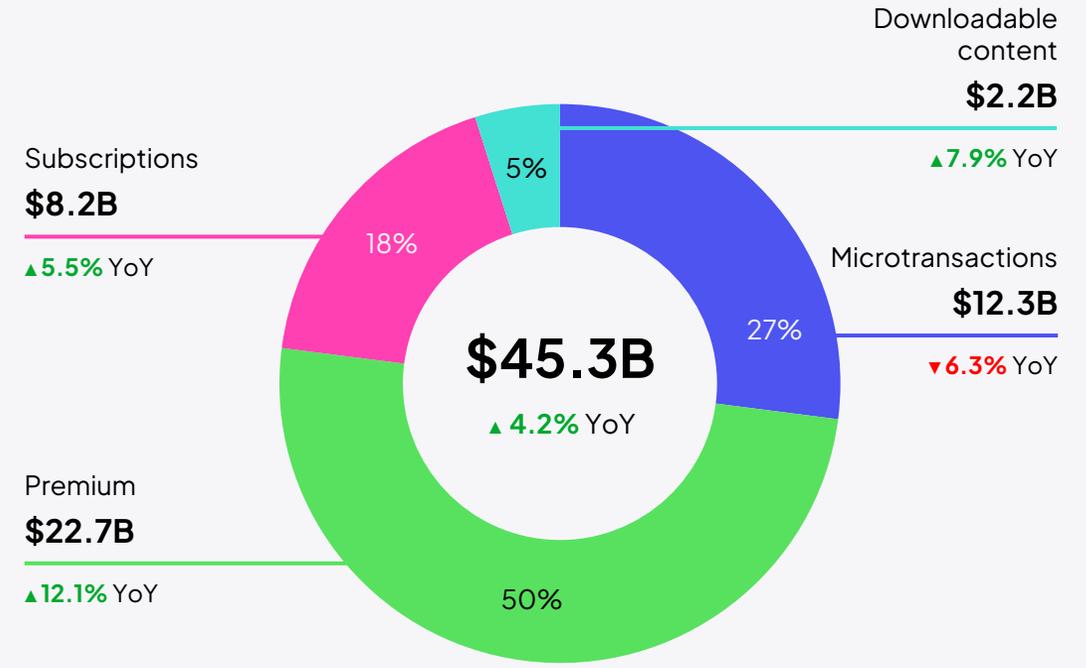
Share of yearly PC revenues by business model

Global | 2025F | Nominal



Share of yearly console revenues by business model

Global | 2025F | Nominal

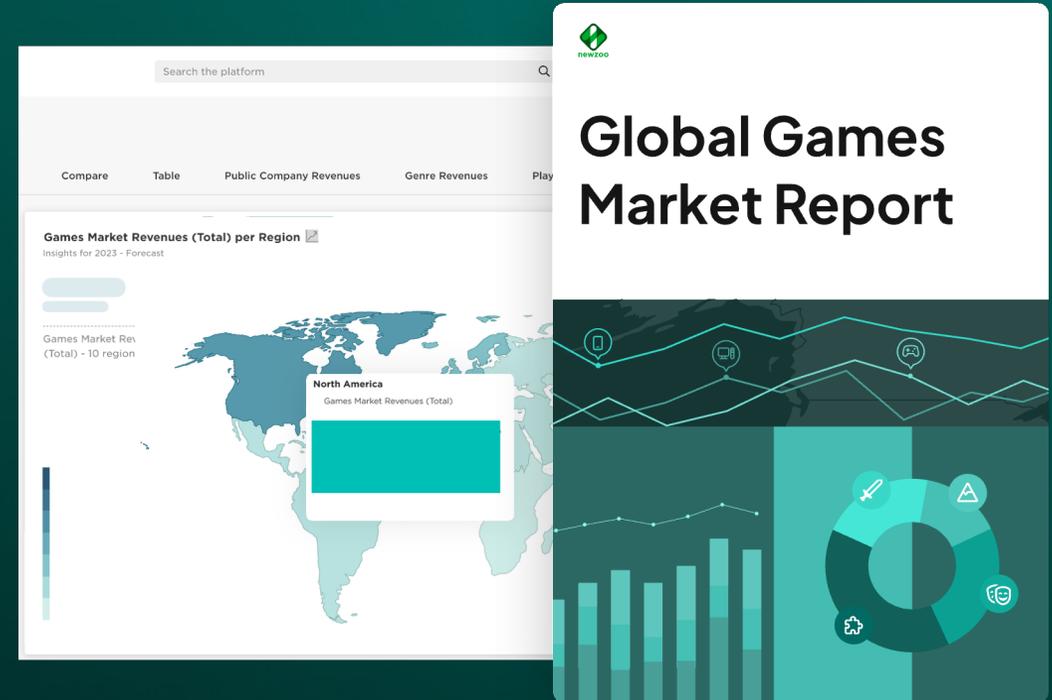


Games Market Reports & Forecasts

Extend your market trajectory analysis

Track revenue, player, and payer trends across platforms and regions.

- ✓ Forecasts for **100 markets** with revenue, players and ARPPU through 2028
- ✓ PC & Console player trends across 7 ecosystems: Epic Games Store, Steam, iOS, Android, PlayStation, Nintendo, and Xbox.
- ✓ **Global Games Market Report** with in-depth analysis and forecasting
- ✓ Complete, flexible data sets to slice or combine insights



[Find out more](#)

Market trajectory

Summary

After five years of stagnation, revenue growth has returned, but it is being driven by structural divergence across platforms rather than broad engagement expansion.

1. PC growth is structural and scale-led

Global PC revenue is projected to surpass console by 2028, supported by Eastern-Asian-led player expansion and a growing Gen Z and Gen Alpha cohort that strengthens long-term engagement and ecosystem depth.

2. Console growth has returned, but it is monetization- and cycle-driven

Revenue is lifted by blockbuster releases, hardware momentum, and higher premium/subscription pricing, while player growth remains limited.

3. Regional dynamics reinforce the split

Emerging markets are driving player scale, especially on PC, often at lower ARPU, while mature markets such as North America and Japan continue to generate higher console spend but face slower demographic expansion.

2. Attention & value allocation

Where do players spend time on PC and console?

Attention & value allocation

Where do players spend time on PC and console?

Overview

In this section, we build on the playtime analysis from the 2023 & 2024 reports, with a sharper focus on the story behind genre movements throughout 2025. We also revisit how players and revenues are distributed across new releases, both annual and non-annual.

For engagement metrics, we draw on [Newzoo's Game Performance Monitor](#), which covers 37 global markets (excluding China & India).



Zoey Hunt
Market Analyst

For revenue metrics, we use the [Game Performance Monitor's](#) revenue data, covering 6 markets: the United States, United Kingdom, France, Germany, Spain, and Italy.

We also bring in additional sociodemographic insights from Newzoo's [Global Gamer Study](#), which surveys over 70,000 people across 36 markets (including China & India).

Core definitions & key notes



Annualized franchise

A franchise with titles that are released on a consistent yearly basis



Average overlap %

Monthly average overlap indicates how much of a title's player base has also played another target title in any given month



Overlap Index

Overlap Index measures how much more likely the primary game's player base is to play other titles compared to the average player on that platform

For overlap, PC coverage is for Steam-only. This means that for certain cross-platform titles like Minecraft, Roblox, and Call of Duty HQ where our primary data source includes 3rd-party launchers, overlap coverage is limited to PlayStation and Xbox.

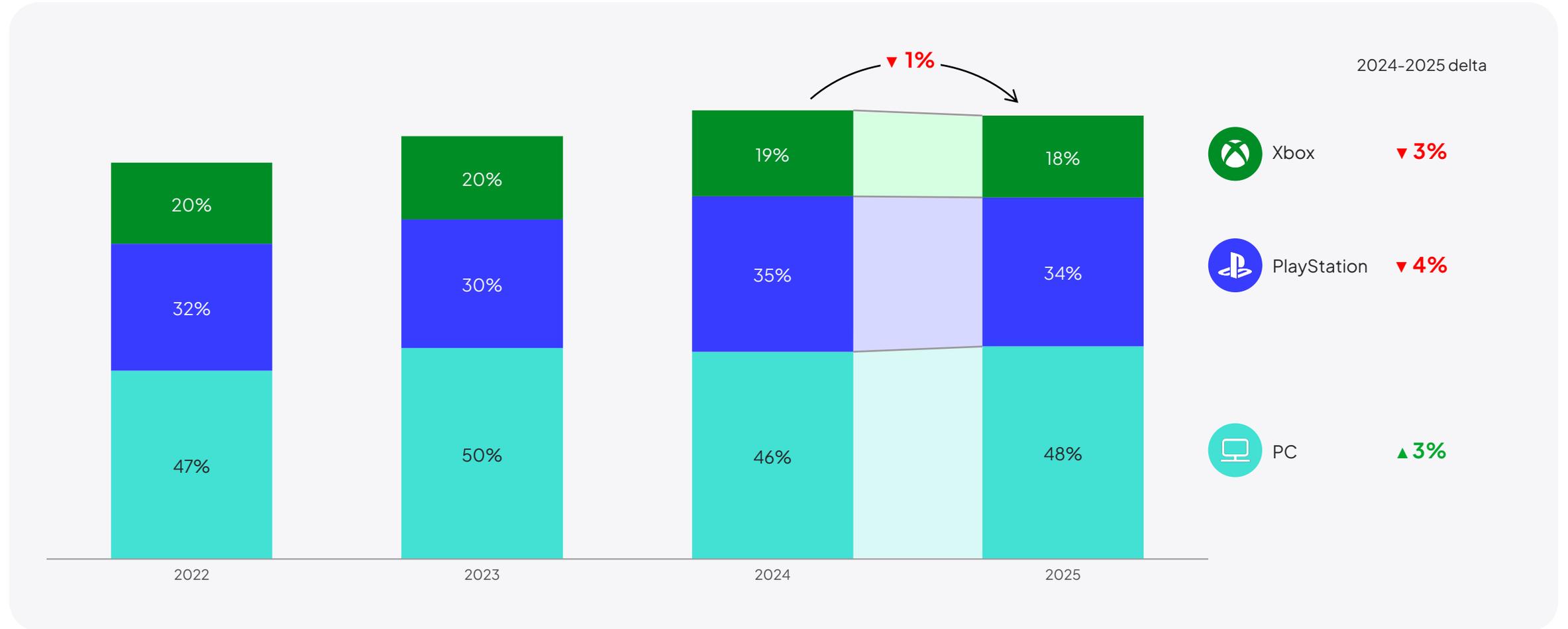
Call of Duty has been release-date adjusted for more precise attribution of its new release playtime & revenues.

Is engagement growing, declining, or stable?

Overall playtime was stable in 2025 as a contraction on consoles was offset by PC growth

Playtime distribution by platform

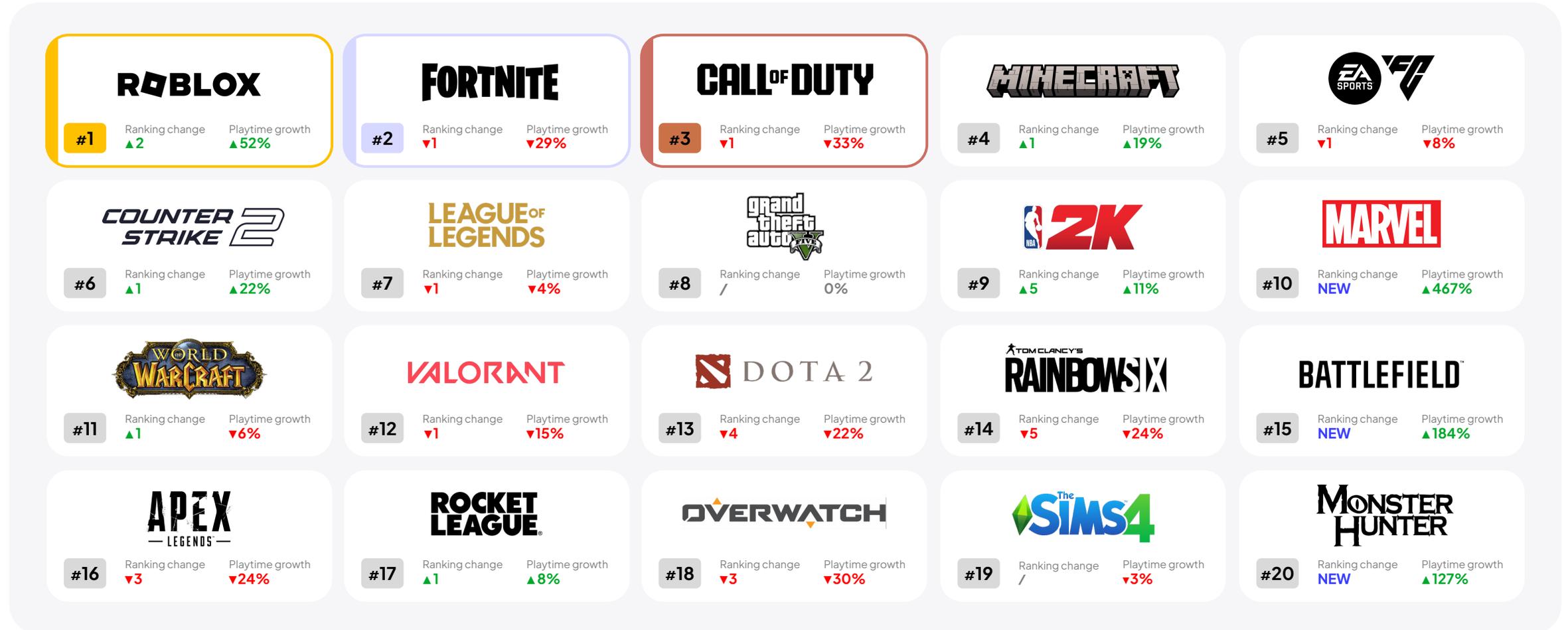
PC, PlayStation, Xbox | 2022-2025



Roblox was the most played franchise in 2025, with Battlefield returning to the top 20, as legacy franchises saw broad declines

Top PC/console franchises by overall playtime

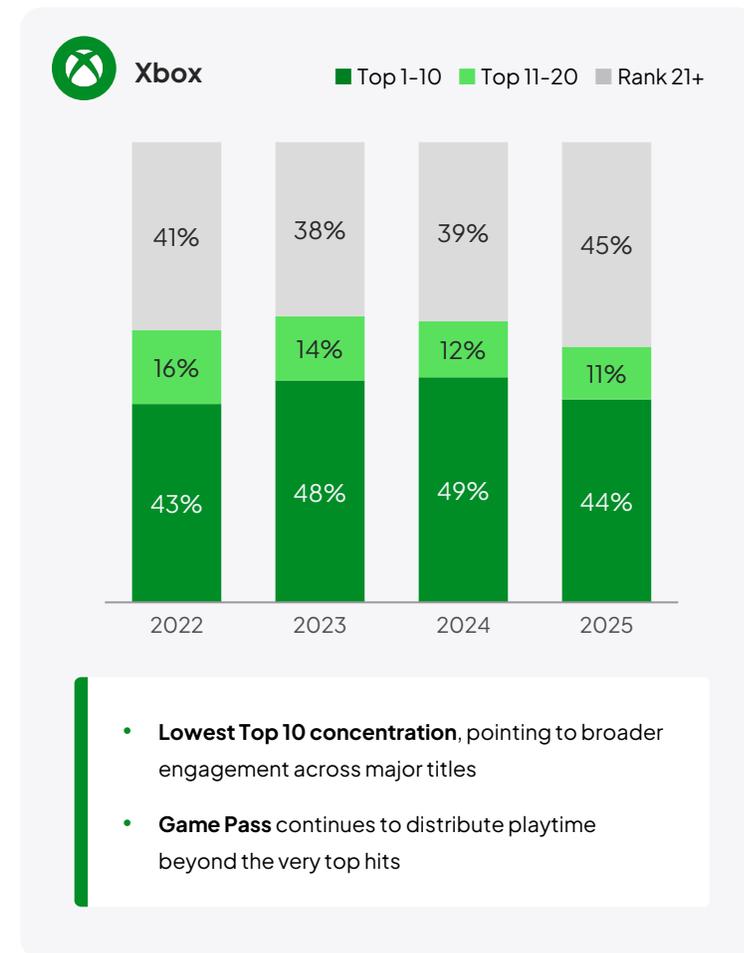
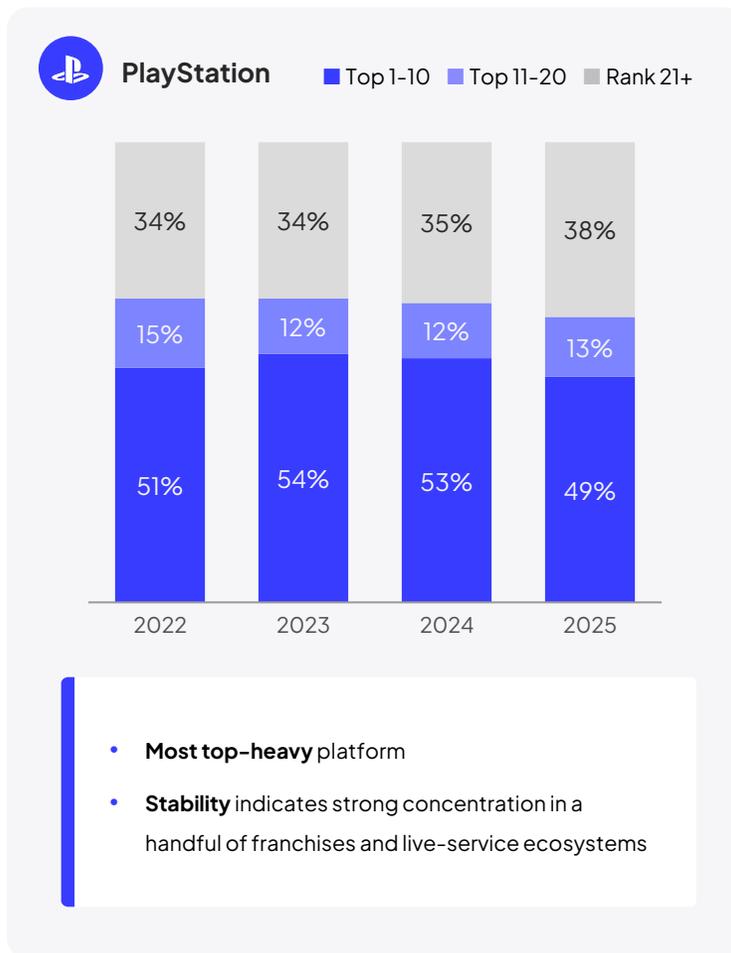
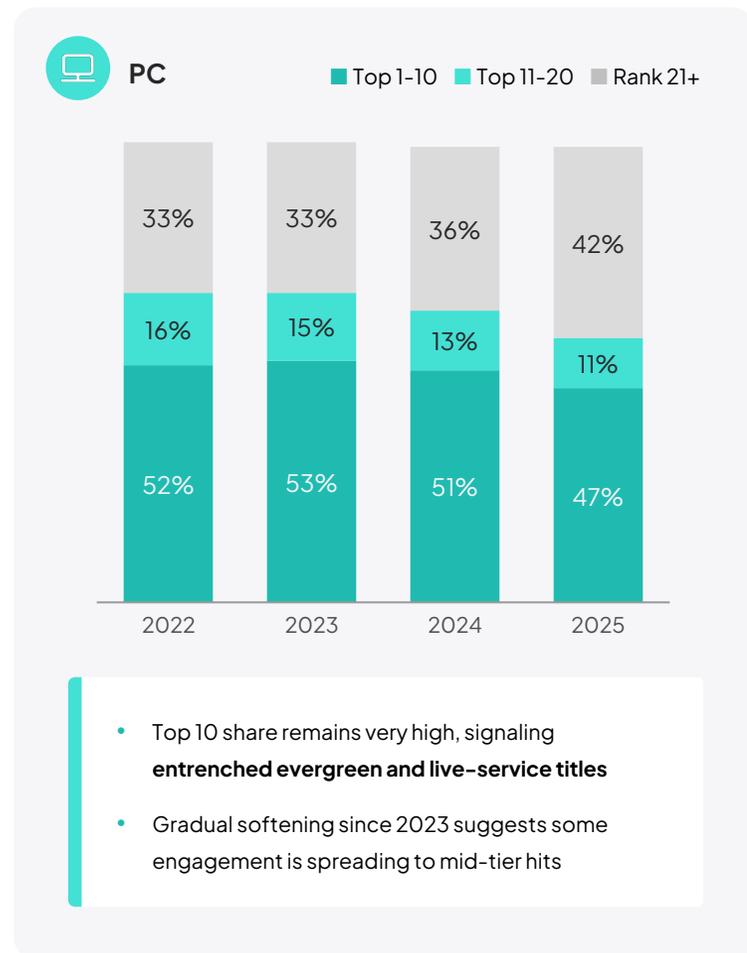
PC, PlayStation, Xbox | 2025



Top 20 games continue to command over half of PC & console playtime, despite a modest shift to ranks 21+

Playtime distribution by game ranking tier

PC, PlayStation, Xbox | 2022-2025



Note: Rankings for Battlefield 6 and ARC Raiders are likely understated due to late-year releases
 Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

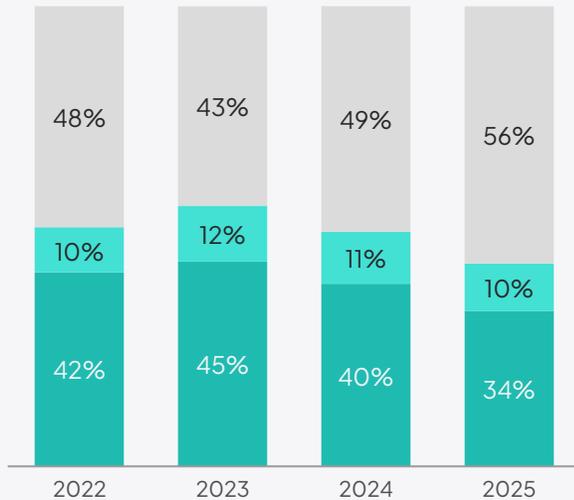
Almost 2/3 of console revenues go to the top 20 games, while over half on PC goes to ranks 21+

Revenue distribution by game ranking tier

PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT

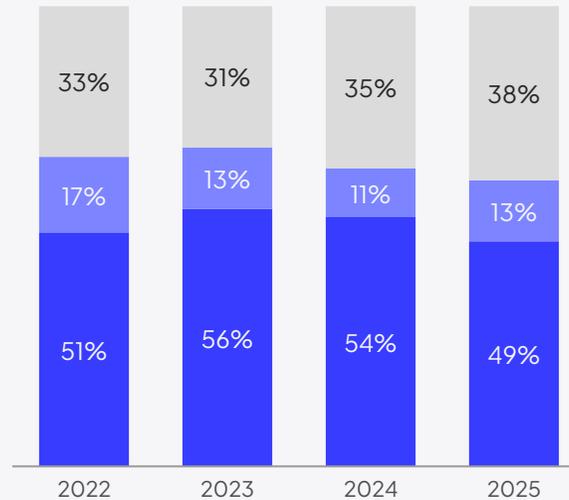


PC ■ Top 1-10 ■ Top 11-20 ■ Rank 21+



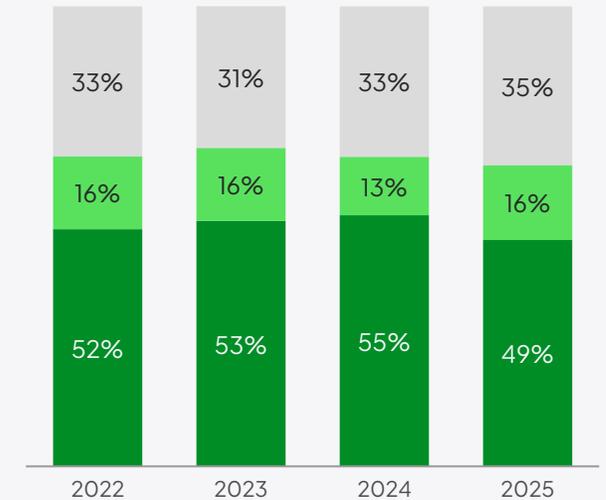
- Top 10 revenue share **declined sharply** 2022-2025
- Suggests stronger performance of long-tail titles (Ranks 21+) and **diversified spending beyond the biggest hits**

PlayStation ■ Top 1-10 ■ Top 11-20 ■ Rank 21+



- Revenue distribution is **highly consistent with playtime**
- **Highest Top 10 revenue concentration** among all, reinforcing blockbuster-driven monetization

Xbox ■ Top 1-10 ■ Top 11-20 ■ Rank 21+

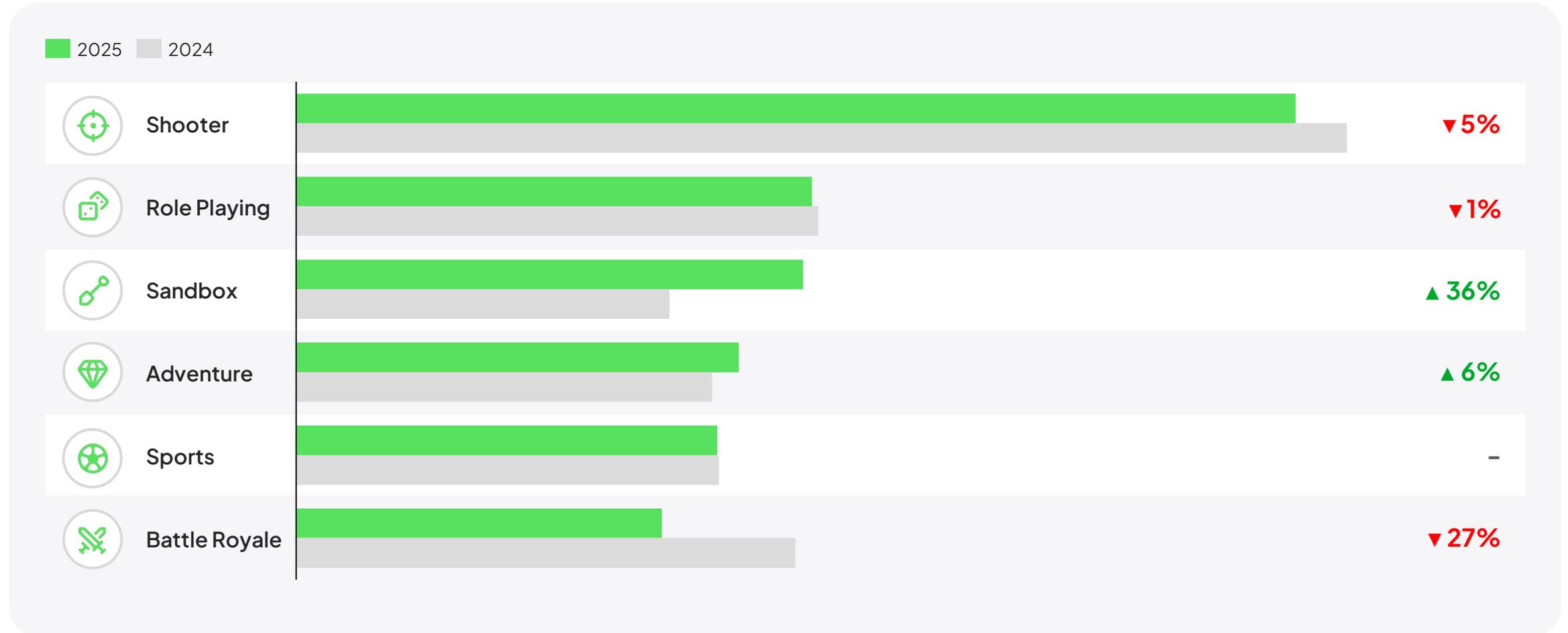


- Consistently **high Top 10 revenue share**, closely mirroring PlayStation
- Despite broader playtime distribution, **spending remains focused on the top games**

Genre data reveals potential AAA weakness as Sandbox momentum builds and Battle Royale shows structural decline

Top genres by playtime

PC, PlayStation, Xbox | 2025 vs. 2024

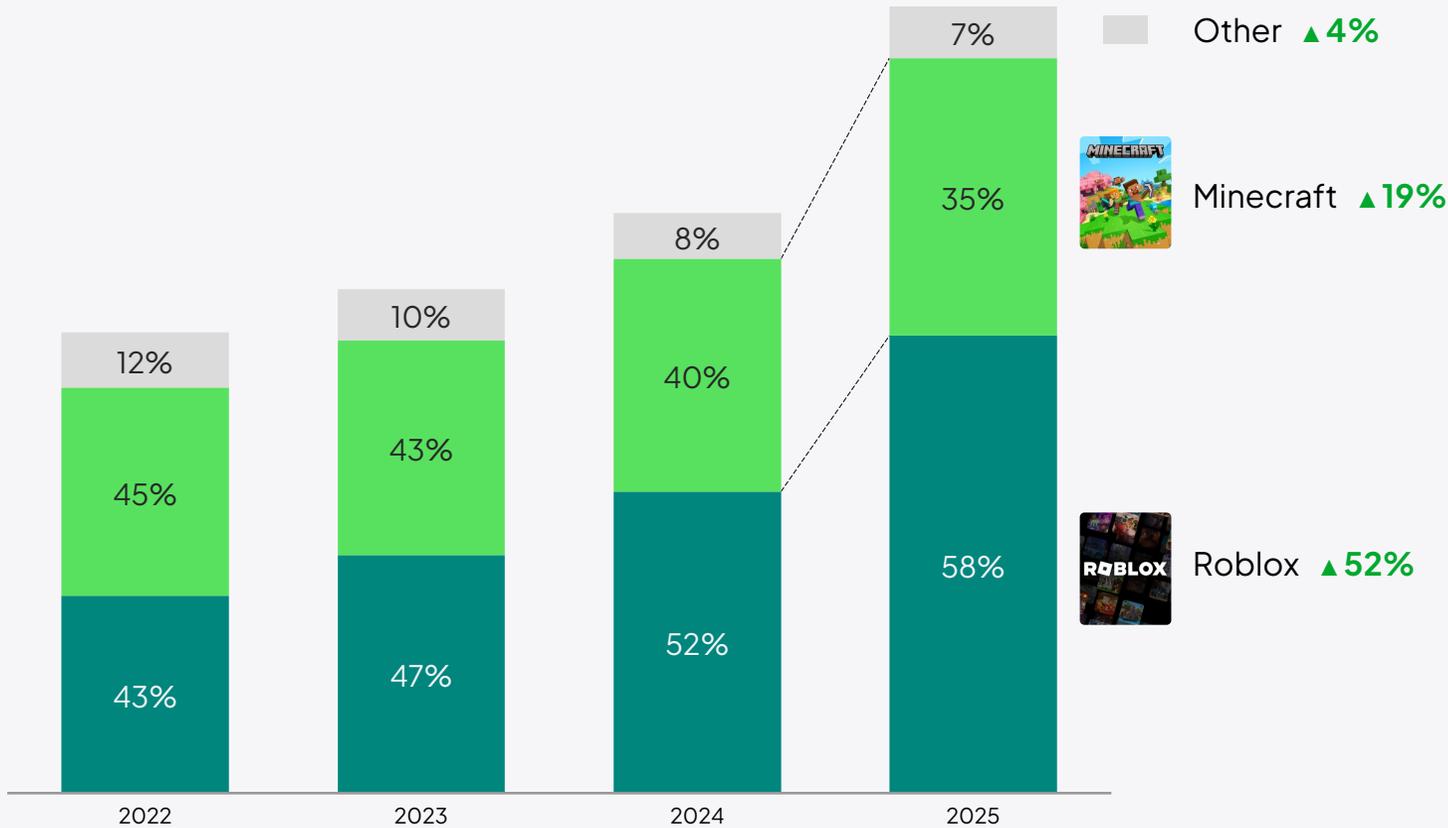


Roblox widens its lead to 58% of Sandbox playtime despite Minecraft's movie-driven uplift



Sandbox playtime distribution

PC, PlayStation, Xbox | 2022-2025



Top other Sandbox games

By playtime share of Sandbox genre

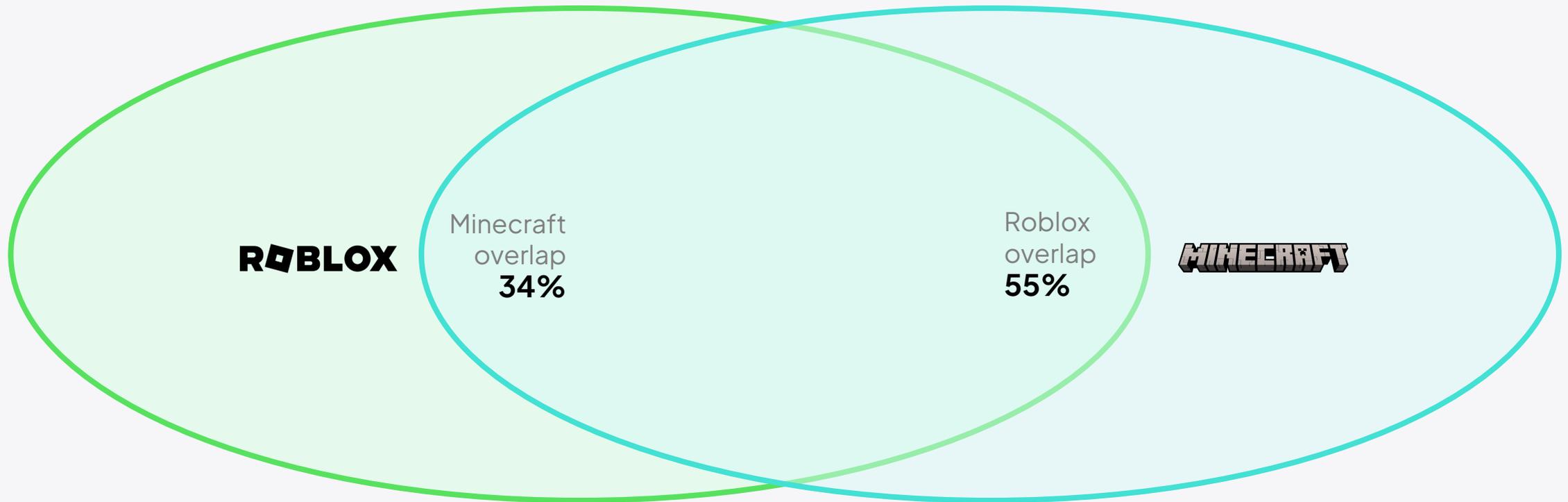
	Terraria	1.5%
	VR Chat	1.4%
	Project Zomboid	1.0%
	Garry's Mod	0.8%
	REC Room	0.1%

Minecraft and Roblox players heavily overlap with each other...



Minecraft & Roblox's average monthly overlap %

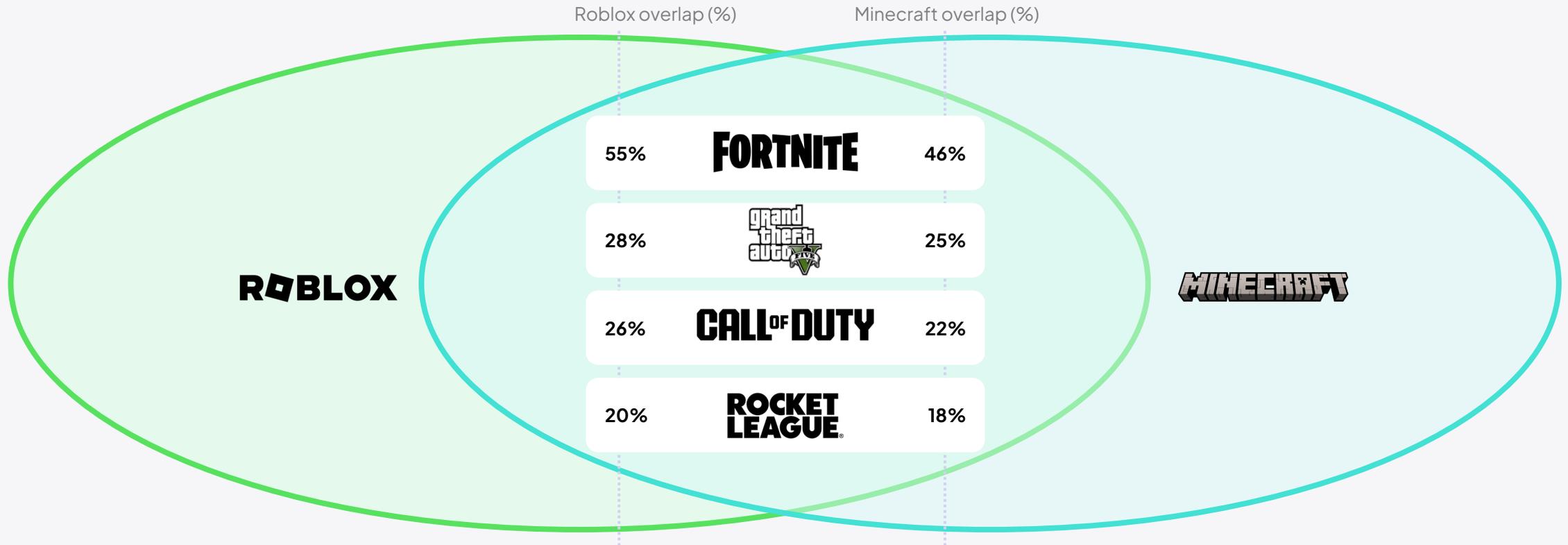
PlayStation, Xbox | January–December 2025



Note: Minecraft & Roblox overlap covers consoles only
Monthly average overlap indicates how much of a title's player base has also played another target tile in any given month
Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

...and with the largest live service games in general

Minecraft & Roblox's average monthly overlap %
PlayStation, Xbox | January–December 2025



Note: Minecraft & Roblox overlap covers consoles only
 Monthly average overlap indicates how much of a title's player base has also played another target tile in any given month
 Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

Console overlap reveals Sandbox players under index on AAA; Minecraft away from sports, Roblox away from story-driven titles



Minecraft & Roblox bottom 10 by monthly Overlap Index*

PlayStation, Xbox | January–December 2025, >100k average overlap MAU

Minecraft

Least likely to play



EA Sports College Football 26 **0.71x**



NBA 2K26 **0.72x**



EA SPORTS Madden NFL 26 **0.74x**



Assassin's Creed Shadows **0.79x**



Ghost of Yōtei **0.80x**



MLB The Show 25 **0.81x**



Monster Hunter Wilds **0.83x**



Clair Obscur: Expedition 33 **0.84x**



Borderlands 4 **0.87x**



The Outer Worlds 2 **0.89x**

Roblox

Least likely to play



Monster Hunter Wilds **0.41x**



Borderlands 4 **0.56x**



TES IV: Oblivion Remastered **0.62x**



Assassin's Creed Shadows **0.62x**



Ghost of Yōtei **0.68x**



Destiny 2 **0.75x**



Gran Turismo 7 **0.76x**



Battlefield 6/REDSEC **0.79x**



Hogwarts Legacy **0.80x**



Alan Wake 2 **0.83x**

Note: Minecraft & Roblox overlap covers consoles only

*Overlap Index measures how much more likely the primary game's player base is to play other titles compared to the average player on that platform

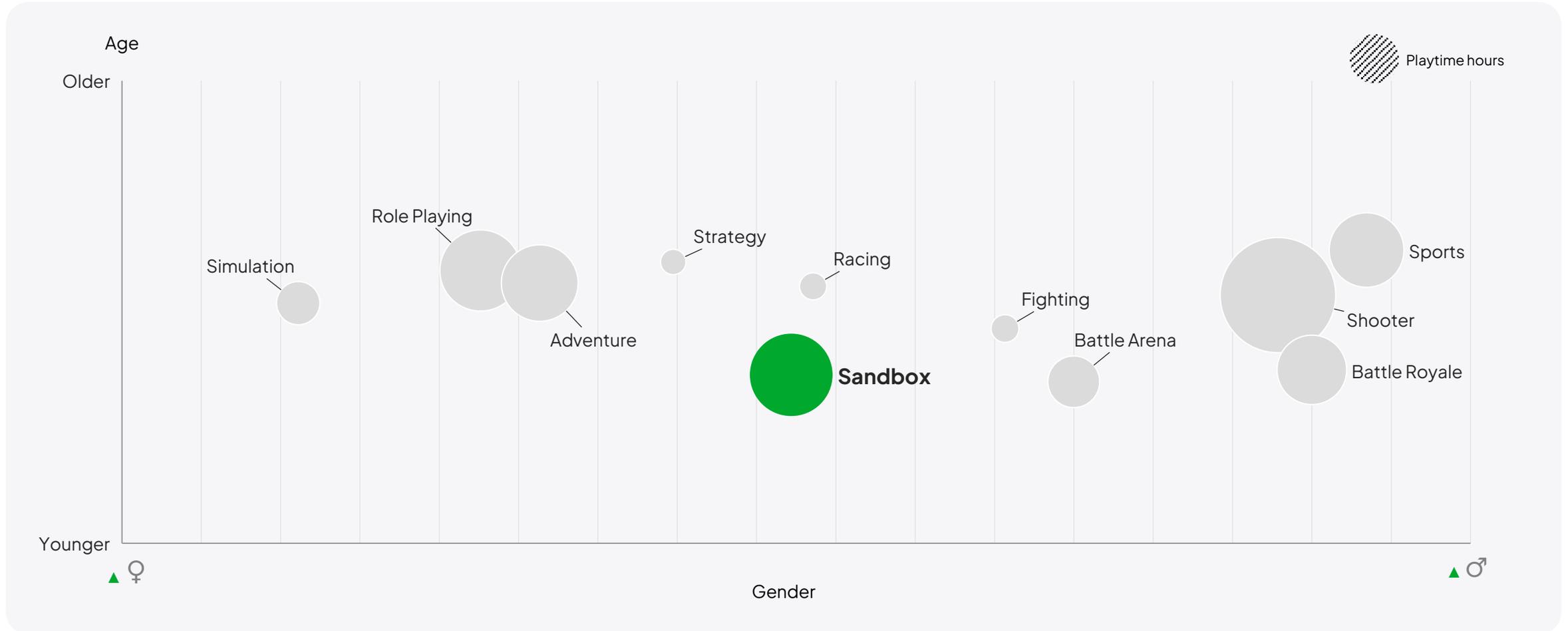
Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

Survey data reveals Sandbox as a demographically balanced cohort, skewing younger and slightly male



Genres x socio-demographics x playtime

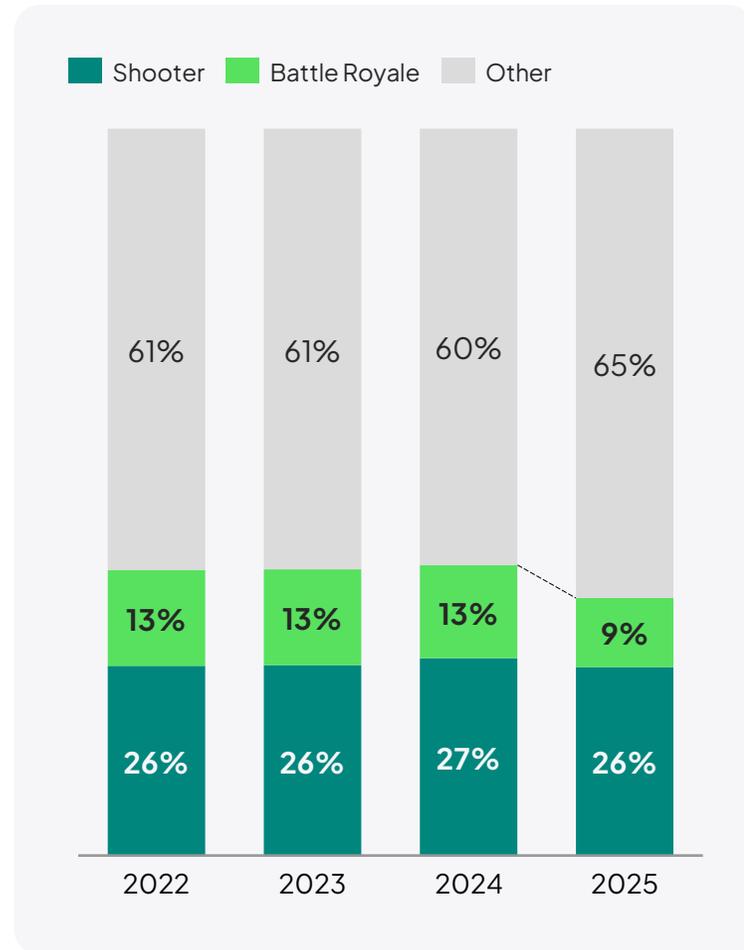
Base: PC/Console players in the past 6 months



Shooter & Battle Royale's combined share fell 5 pts in 2025 despite Marvel Rivals & Counter-Strike 2's impressive years

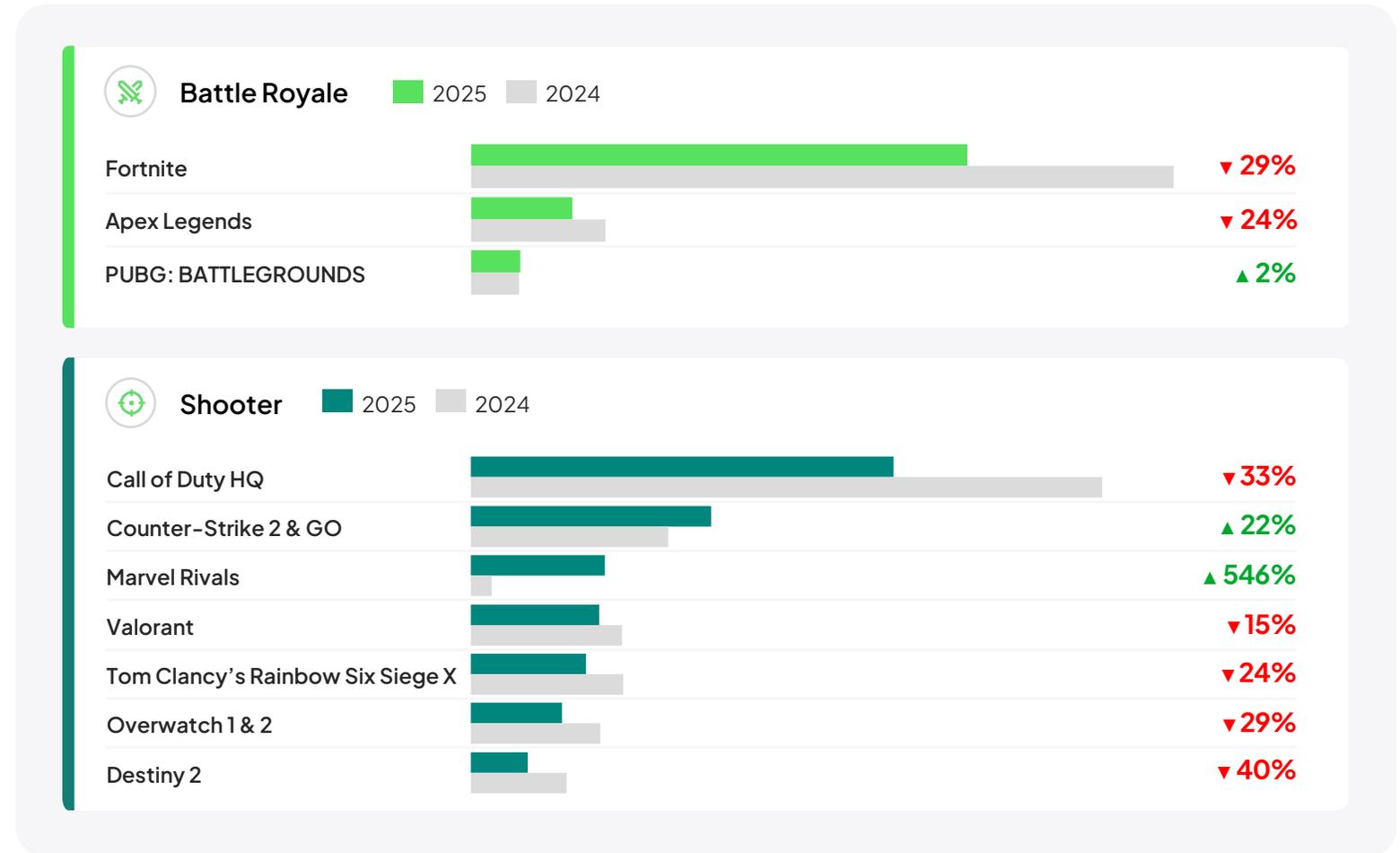
Battle Royale & Shooter playtime distribution

PC, PlayStation, Xbox | 2022-2025



Playtime for top Battle Royale & Shooter titles

PC, PlayStation, Xbox | 2025 vs. 2024

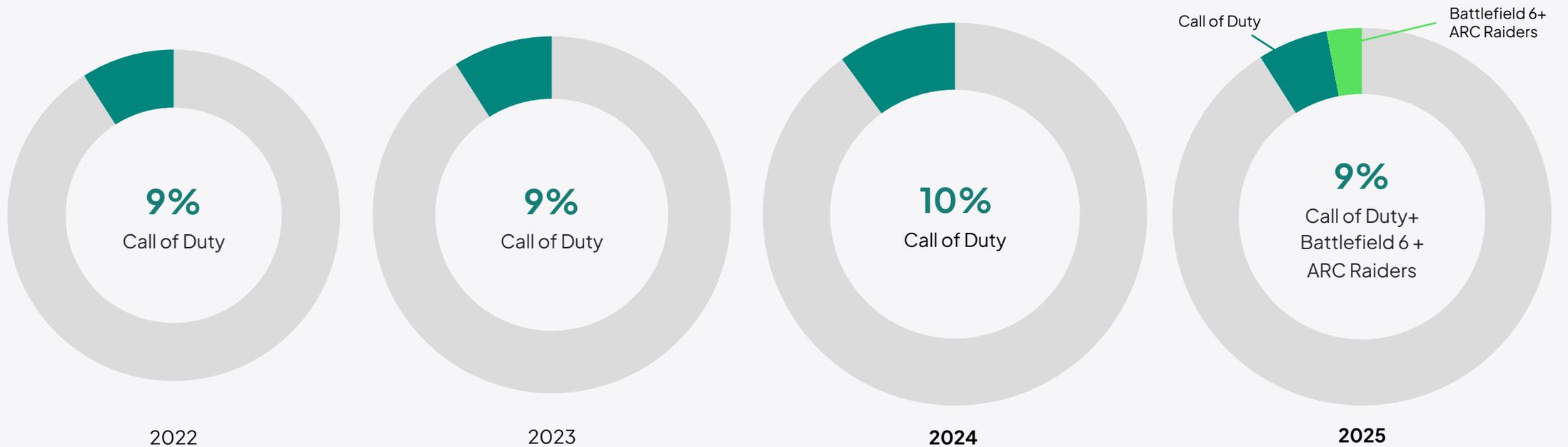


Battlefield and ARC Raiders' strong releases could not offset the rest of the decline in Shooter playtime



All platforms playtime distribution

PC, PlayStation, Xbox | 2022 - 2025



Call of Duty's 2024 playtime exceeded that of **Call of Duty, Battlefield 6, and ARC Raiders' combined 2025 playtime**

Call of Duty's console audience over-indexes on Sports, and under-indexes on RPG and Adventure



Call of Duty console holiday season overlap & Overlap Index*

PlayStation, Xbox | December 2025 | >100k overlap MAU



Top overlap %

	Fortnite	26%
	Grand Theft Auto V	20%
	Roblox	15%
	Minecraft	14%
	Battlefield 6/REDSEC	13%

Top Overlap Index

Most likely to play

	Call of Duty: Modern Warfare/Warzone Caldera	2.43x
	Call of Duty: Black Ops Cold War	2.12x
	Call of Duty: Black Ops 4	1.74x
	EA Sports Madden NFL 25	1.58x
	Undisputed	1.53x

Bottom Overlap Index

Least likely to play

	HELLDIVERS 2	0.63x
	Elden Ring Nightreign	0.68x
	Clair Obscur: Expedition 33	0.70x
	Elden Ring	0.71x
	Borderlands 4	0.71x

Call of Duty HQ overlap covers consoles only

*Overlap Index measures how much more likely the primary game's player base is to play other titles compared to the average player on that platform

Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

Battlefield's audience is more likely to play a diverse assortment of shooters, and slightly under-indexes on annual sports



Battlefield 6/REDSEC holiday season overlap & Overlap Index*

PC, PlayStation, Xbox | December 2025 | >100k overlap MAU

BATTLEFIELD 6

Top overlap %

	Counter-Strike 2		29%
	Fortnite		27%
	Call of Duty HQ		18%
	ARC Raiders		17%
	Grand Theft Auto V		16%

Top Overlap Index

Most likely to play

	Arma Reforger		2.95x
	Hell Let Loose		2.92x
	Ready or Not		2.55x
	Insurgency: Sandstorm		2.49x
	Warhammer 40K: Space Marine 2		2.35x

Bottom Overlap Index

Least likely to play

	Dota 2		0.49x
	EA Sports FC 25		0.64x
	Roblox		0.68x
	Brawlhalla		0.74x
	EA Sports Madden NFL 25		0.75x

*Overlap Index measures how much more likely the primary game's player base is to play other titles compared to the average player on that platform
Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

ARC Raiders' audience prefers multiplayer & co-op role-playing titles, and less likely to prefer black hole live service games



ARC Raiders holiday season overlap & Overlap Index*

PC, PlayStation, Xbox | December 2025 | >100k overlap MAU



Top overlap %

	Fortnite		30%
	Counter-Strike 2		26%
	Battlefield 6/REDSEC		23%
	Roblox		15%
	Minecraft		15%

Top Overlap Index

Most likely to play

	THE FINALS		5.35x
	Hunt: Showdown 1986		3.04x
	REMATCH		2.72x
	HELLDIVERS 2		2.63x
	Elden Ring Nightreign		2.60x

Bottom Overlap Index

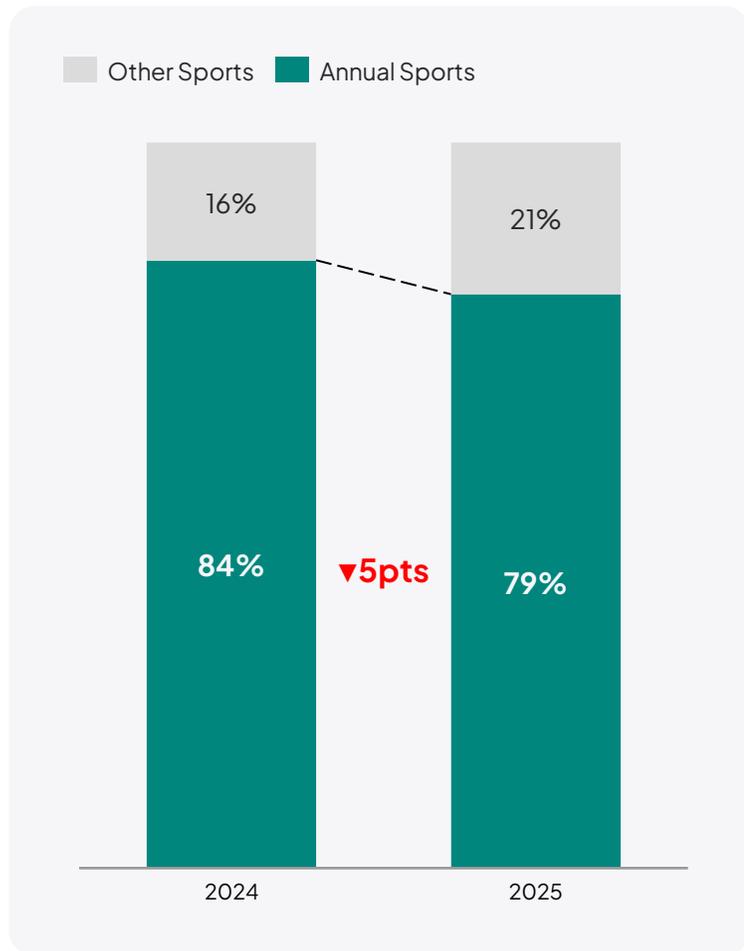
Least likely to play

	EA Sports FC 26		0.49x
	Dota 2		0.66x
	Grand Theft Auto V		0.74x
	Counter-Strike 2		0.81x
	Roblox		0.83x

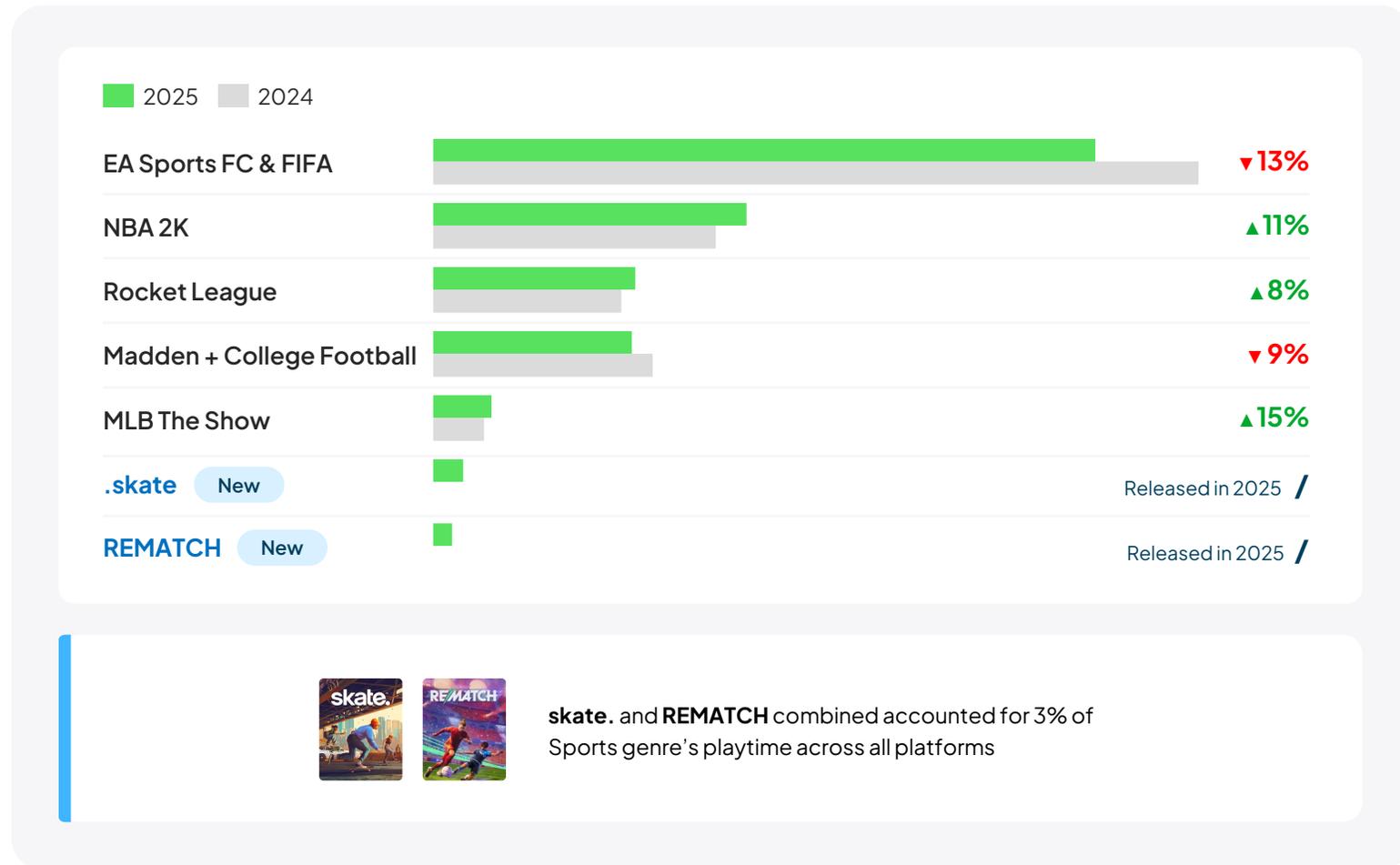
*Overlap Index measures how much more likely the primary game's player base is to play other titles compared to the average player on that platform
Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

Annual franchises' share of the Sports genre dropped 5pts with some playtime diversifying into Rocket League and new releases

Sports playtime distribution
PC, PlayStation, Xbox | 2024-2025



Playtime for top Sports titles
PC, PlayStation, Xbox | 2025 vs. 2024

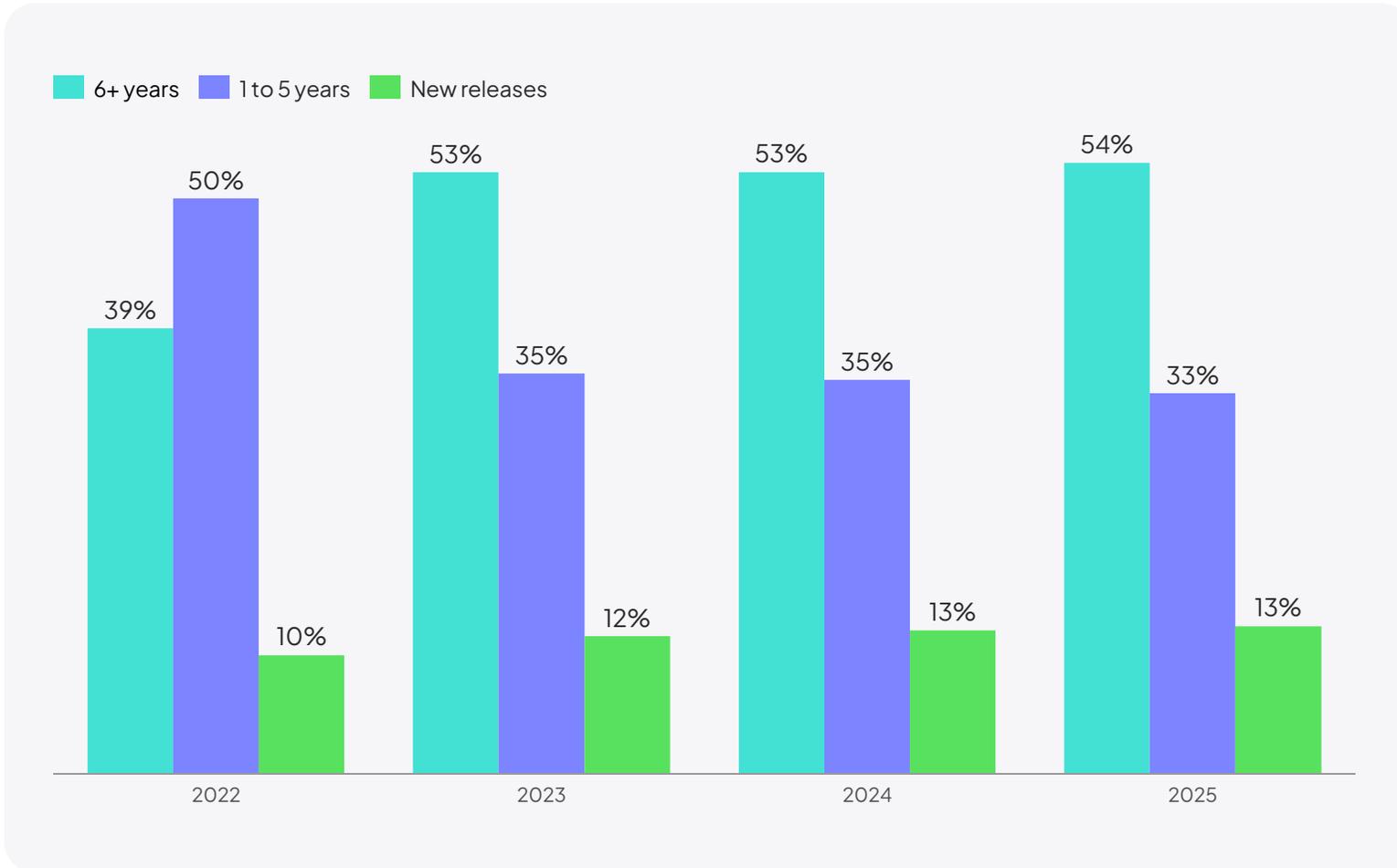


What share of total playtime is available to new releases?

For all platforms combined, new release share of playtime remained stable throughout 2025

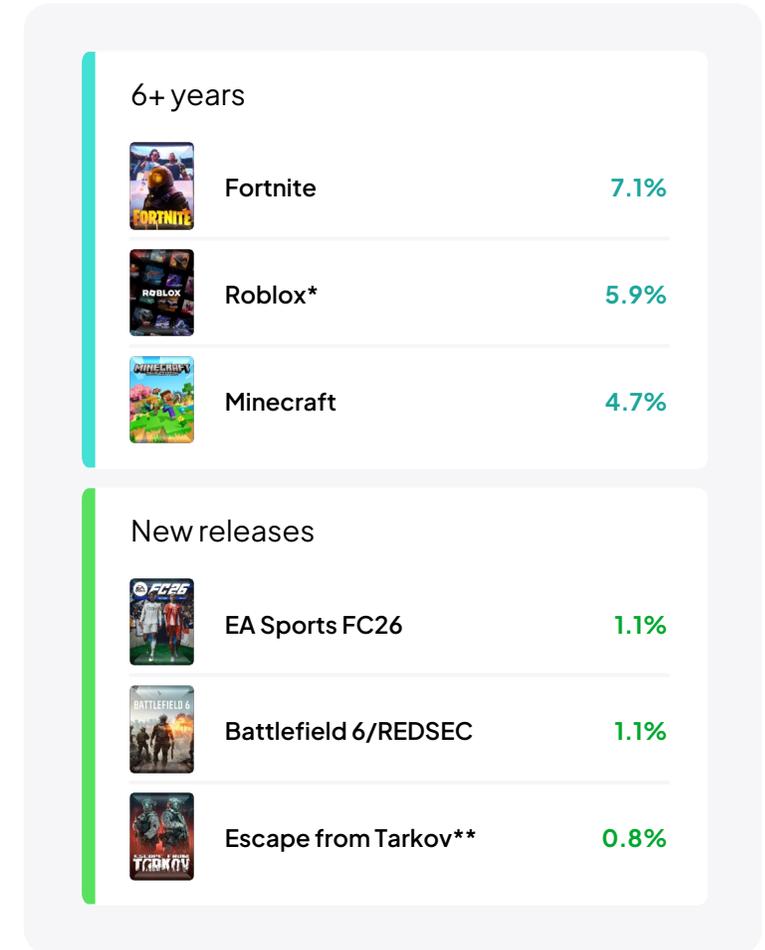
% of yearly total hours by age of title

PC, PlayStation, Xbox | 2022-2025



Top titles by playtime share

PC, PlayStation, Xbox | 2025



*Roblox's staggered PlayStation release date means that it is split between two buckets, it remains the largest game by playtime; **Escape From Tarkov was launched from Early Access
 Note: Call of Duty HQ is release date-adjusted
 Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

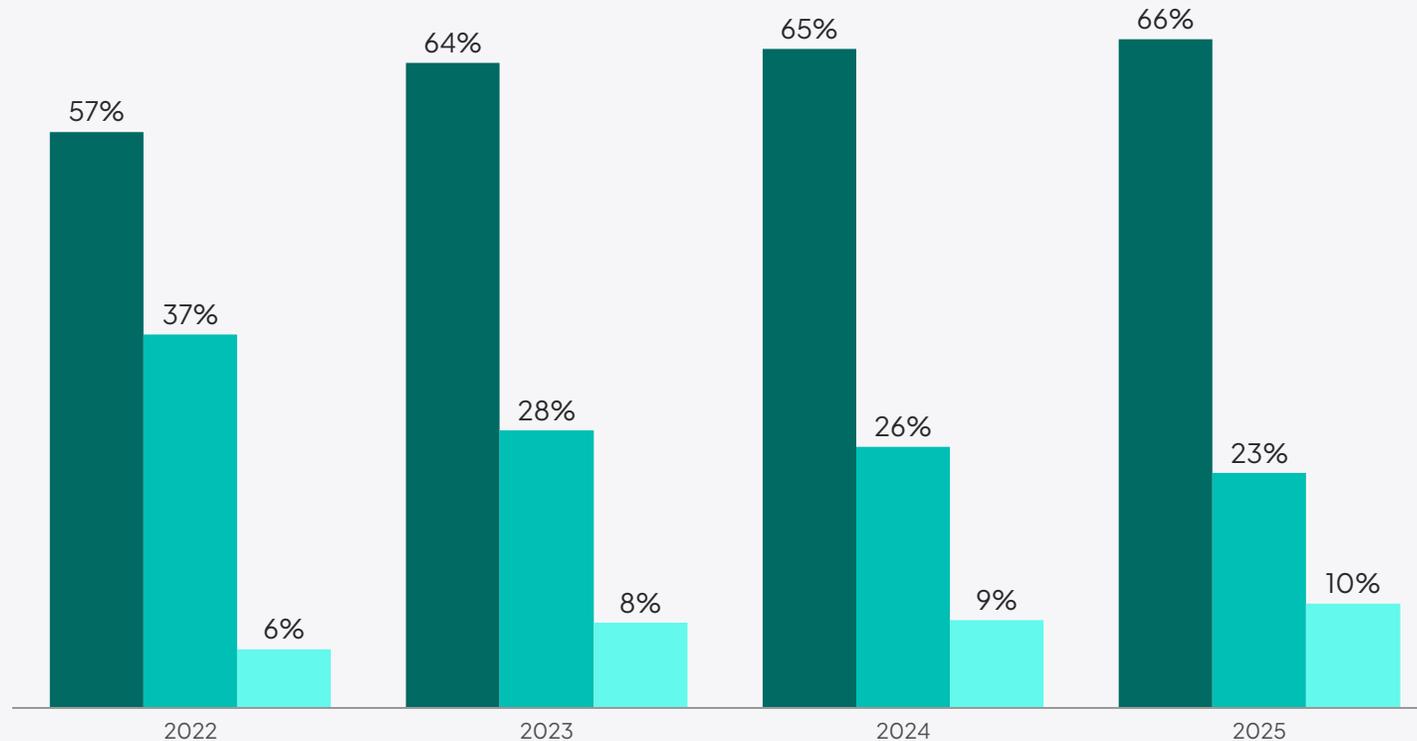
On PC, new release playtime grew slightly, and Sandbox growth shifted additional playtime to the 6+ year group



% of yearly total hours by age of title

2022-2025

6+ years 1 to 5 years New releases



Top titles by playtime share

PC | 2025

6+ years

	Roblox	9.7%
	Counter-Strike 2	7.0%
	League of Legends	6.9%

New releases

	Escape from Tarkov*	1.7%
	Battlefield 6/REDSEC	0.8%
	ARC Raiders	0.6%

*Escape From Tarkov was launched from Early Access

Note: Call of Duty HQ is release date-adjusted

Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

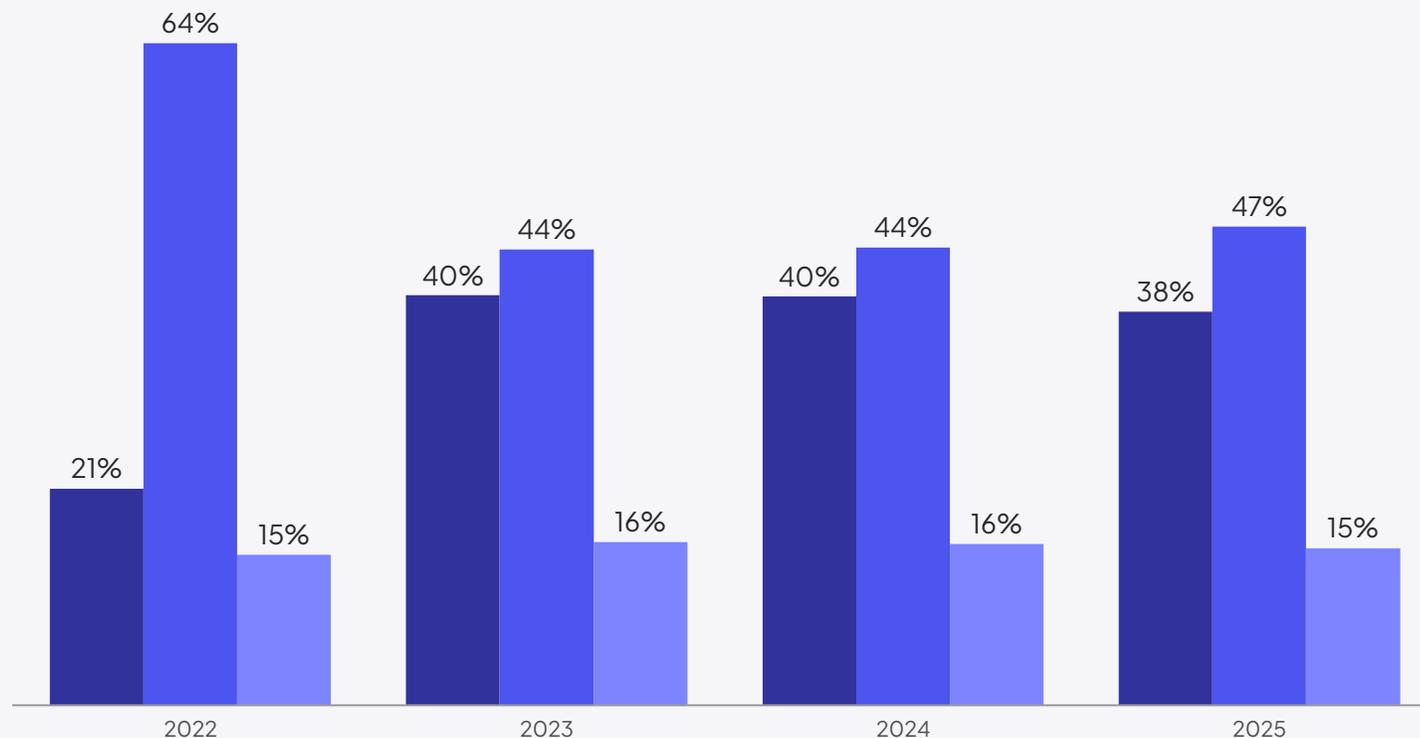
PlayStation saw a small boost in the 1-5 years group thanks to Roblox's striking growth



% of yearly total hours by age of title

2022-2025

6+ years 1 to 5 years New releases



Top titles by playtime share

PlayStation | 2025

6+ years

	Fortnite	10.4%
	Grand Theft Auto V	4.3%
	Minecraft	2.5%

New releases

	EA Sports FC 26	2.5%
	Monster Hunter Wilds	1.3%
	Call of Duty HQ	1.1%

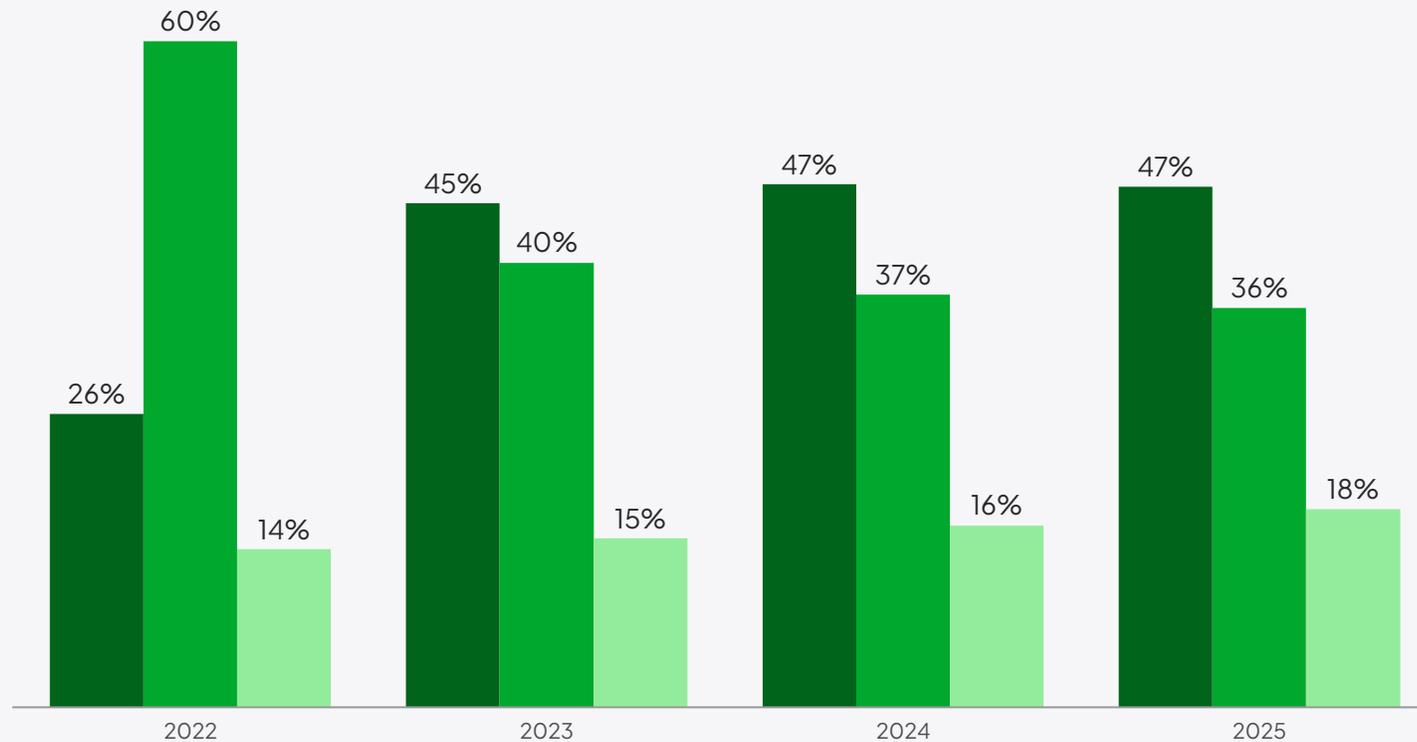
Xbox new release playtime grows through Day One Game Pass effects



% of yearly total hours by age of title

2022-2025

6+ years 1 to 5 years New releases



Top titles by playtime share

Xbox | 2025

6+ years

	Fortnite	8.4%
	Roblox	6.5%
	Minecraft	4.1%

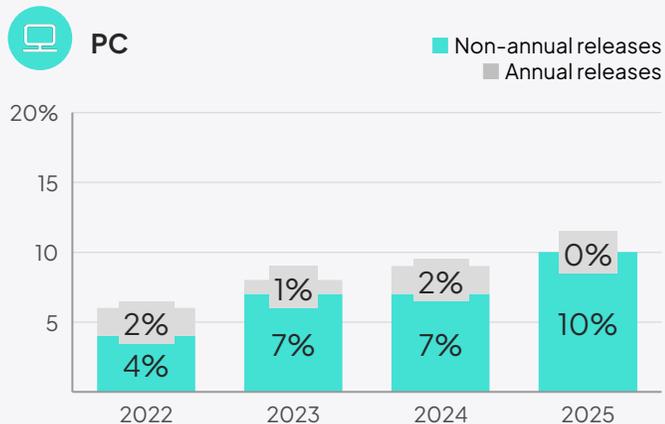
New releases

	Battlefield 6/REDSEC	1.7%
	NBA 2K26	1.6%
	Call of Duty HQ	1.4%

Non-annual franchises' share of new release playtime grew to 10% on PC in 2025 and grew significantly on consoles

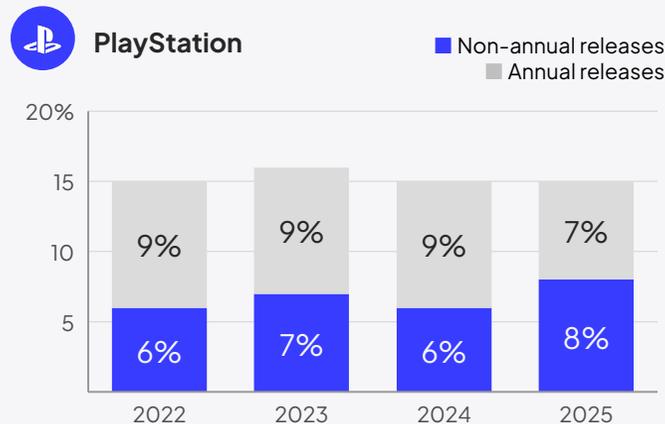
Playtime share of new releases by franchise type (annual vs. non-annual)

2022-2025 new releases



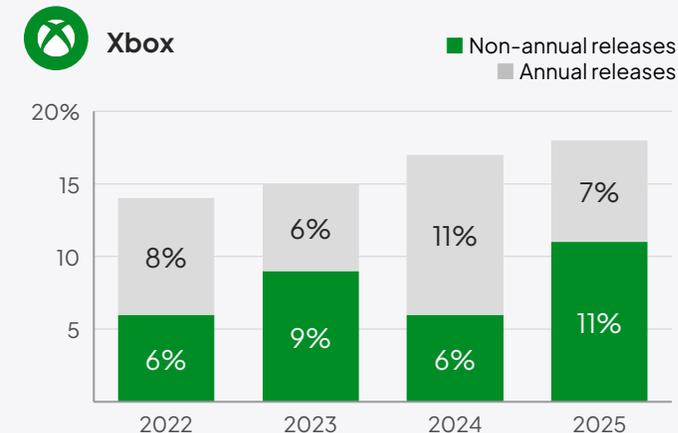
Top non-annual new releases in 2025 by % of total PC playtime

1. **Escape from Tarkov*** 1.7% November
2. **Battlefield 6/REDSEC** 0.8% October
3. **ARC Raiders** 0.7% October
4. **Monster Hunter Wilds** 0.5% February
5. **R.E.P.O.** 0.4% February



Top non-annual new releases in 2025 by % of total PlayStation playtime

1. **Monster Hunter Wilds** 1.3% February
2. **Battlefield 6/REDSEC** 1.1% October
3. **Elden Ring Nightreign** 0.6% May
4. **ARC Raiders** 0.5% October
5. **Ghost of Yōtei** 0.4% October



Top non-annual new releases in 2025 by % of total Xbox playtime

1. **Battlefield 6/REDSEC** 1.7% October
2. **ARC Raiders** 0.8% October
3. **Helldivers 2** 0.7% August
4. **Borderlands 4** 0.6% September
5. **Oblivion Remastered** 0.6% April

*Escape From Tarkov was launched from Early Access

Note: Call of Duty HQ is release date-adjusted

Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

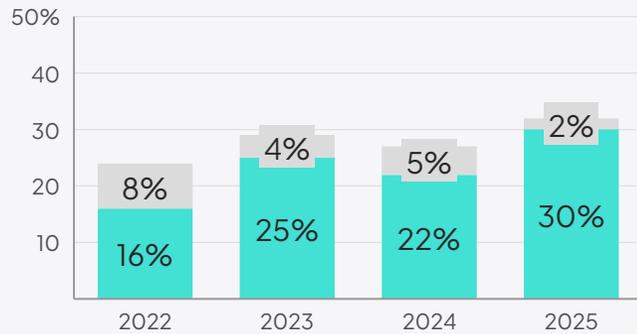
The effect is even stronger for new release revenues

Revenue share of new releases by franchise type (annual vs. non-annual)

2022-2025 new releases | US, UK, DE, FR, ES, IT



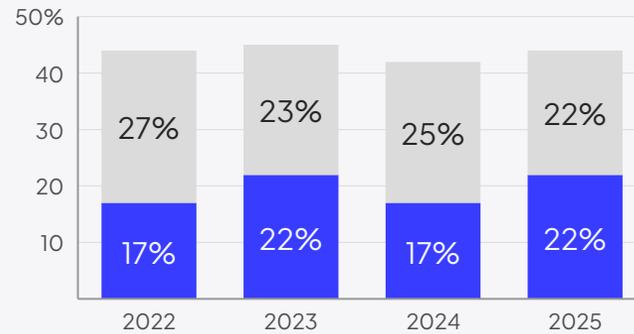
PC
 ■ Non-annual releases
 ■ Annual releases



Top non-annual new releases in 2025 by % of total PC revenue

- Battlefield 6/REDSEC** 3.9% October
- ARC Raiders** 2.0% October
- Schedule I** 1.6% March
- Monster Hunter Wilds** 1.1% February
- Borderlands 4** 1.1% September

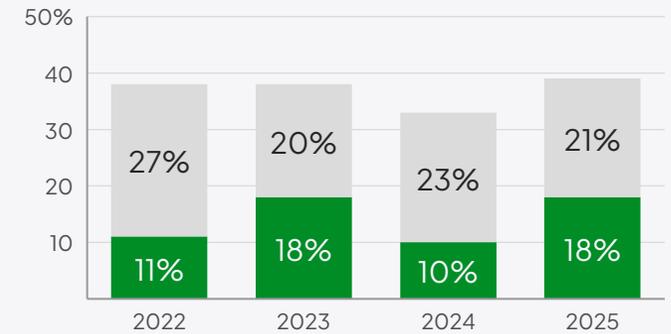
PlayStation
 ■ Non-annual releases
 ■ Annual releases



Top non-annual new releases in 2025 by % of total PlayStation revenue

- Battlefield 6/REDSEC** 2.7% October
- Assassin's Creed Shadows** 1.6% March
- Ghost of Yōtei** 1.5% October
- Forza Horizon 5** 1.5% April
- ARC Raiders** 1.0% October

Xbox
 ■ Non-annual releases
 ■ Annual releases



Top non-annual new releases in 2025 by % of total Xbox revenue

- Battlefield 6/REDSEC** 3.7% October
- HELLDIVERS 2** 1.6% August
- ARC Raiders** 1.4% October
- Assassin's Creed Shadows** 1.3% March
- Borderlands 4** 1.2% September

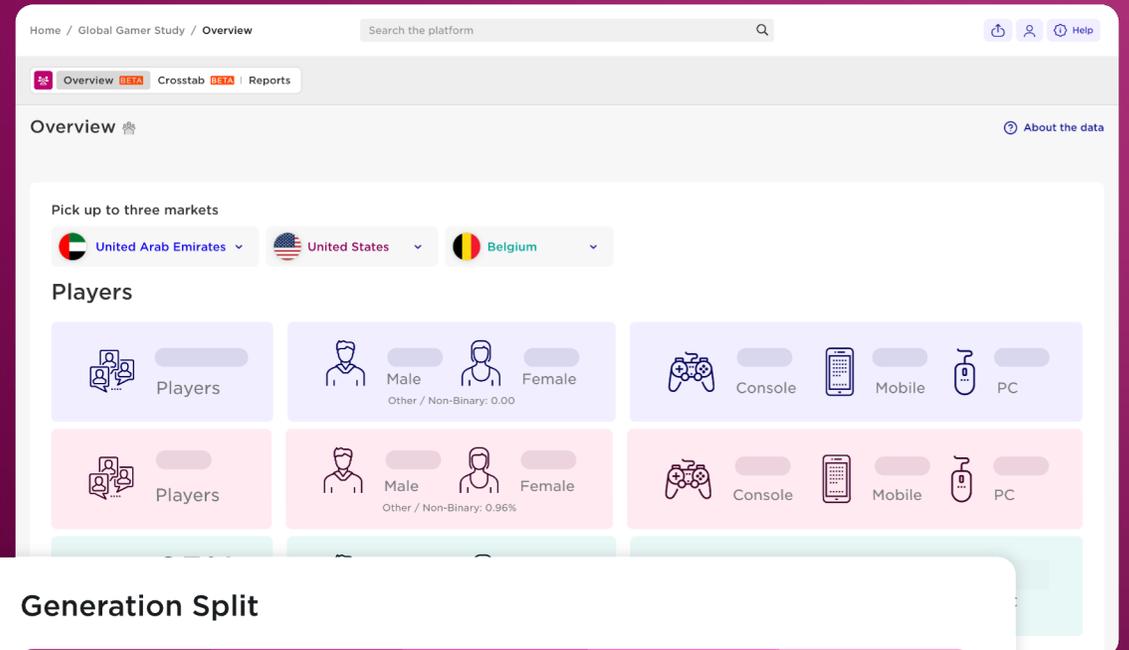
Global Gamer Study

Understand which players are fueling growth and which are disengaging

Access the world's largest gamer survey, profiling players annually across 36 markets

- ✓ Full demographic and psychographic profiles of gamers across 36 markets
- ✓ Gaming, spending and viewing behavior and attitudes per platform
- ✓ Game franchises played, attitudes and purchase funnel
- ✓ Motivations to play games and gamer personas

[Find out more](#)



Generation Split

Gen A...

Gen Z

Millennials

Gen X

Baby...

Attention & value allocation

Summary

Stabilizing engagement has changed the playtime metagame from addition to reallocation. While the top 20 titles still take up >50% of playtime, this share is shrinking on all platforms and most notably on PC.

The growing Sandbox share, driven by Roblox, has not fully absorbed the hours lost in AAA-heavy genres (e.g., Shooter, Battle Royale).

1. Global overall playtime is flat, masking platform divergence

PC's growth (+3%) offset contractions on PlayStation (-4%) and Xbox (-3%).

Roblox became the #1 most played franchise, overtaking Fortnite & Call of Duty.

2. Sandbox playtime grew by over 1/3

Sandbox playtime expanded structurally (+36%), gaining share from Battle Royale (-27%) and Shooter (-5%).

Sandbox audiences, by title overlap, are less likely to play AAA story-led single-player RPG and Adventure titles.

3. Playtime share available to new releases remained stable

This indicates substitution of engagement rather than incremental audience expansion.

Notably, non-sports breakout hit audiences are less likely to overlap with annualized sports franchises

3. Market concentration

What happens if you are not a top-20 game?

Market concentration

What happens if you are not a top-20 game?

Overview

In this section, we look at market concentration and playtime dynamics for games outside the Top 20, examining just how viable and enduring the long tail remains in 2025. We break down how playtime has been distributed from 2022 to 2025, how different genres and business models perform among long-tail titles, and what platform-specific dynamics shape the success of games beyond the Top 20. Ultimately, we tackle the question that matters most: what does it take for a non-top-tier game to survive?



Tianyi Gu
Manager Market Analyst

Core definitions & key notes



Yearly Top 20 rankings

Rankings are calculated on an annual basis; late-2025 launches (e.g., Battlefield 6/REDSEC, ARC Raiders) are likely understated in these rankings, with their playtime impact not fully captured



Long tail

Defined as all games ranking beyond the Top 20 on each individual platform (PC, PlayStation, Xbox)



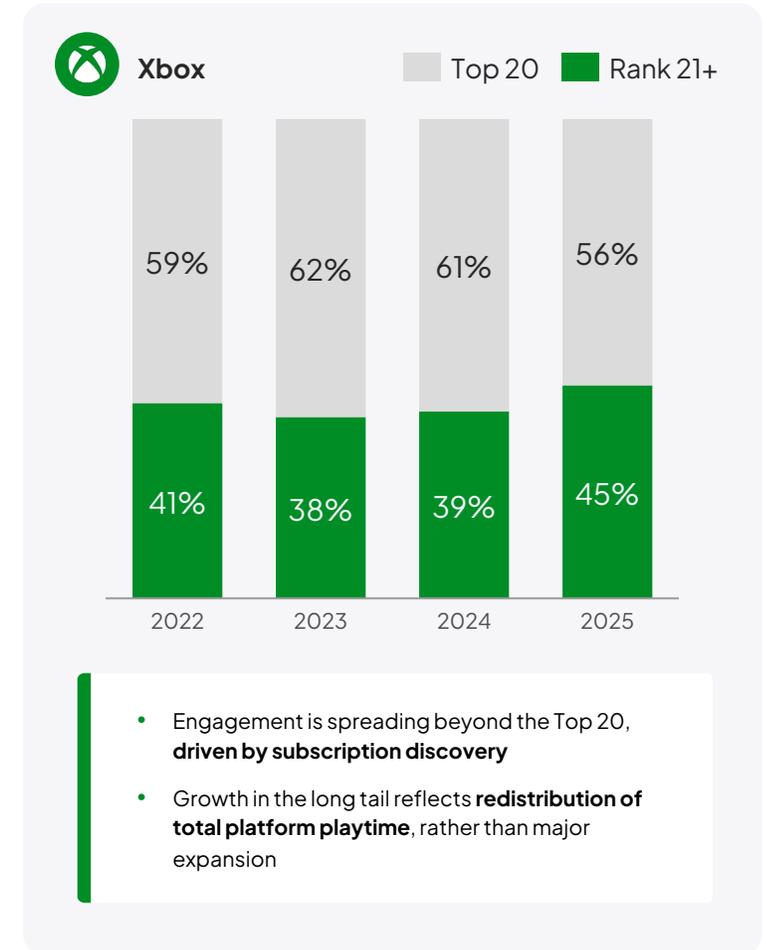
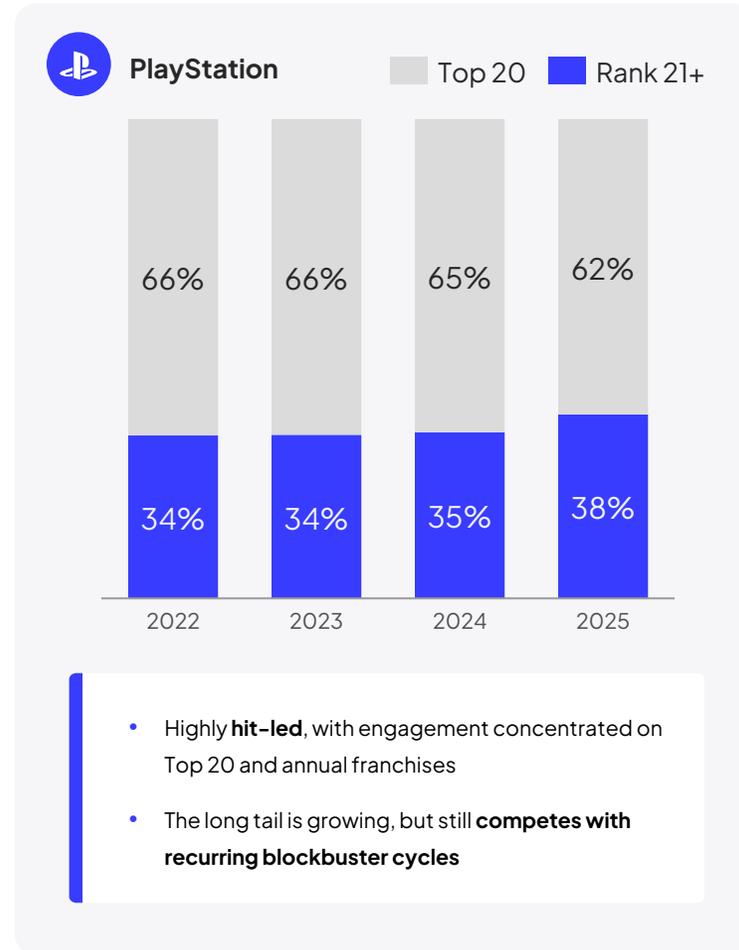
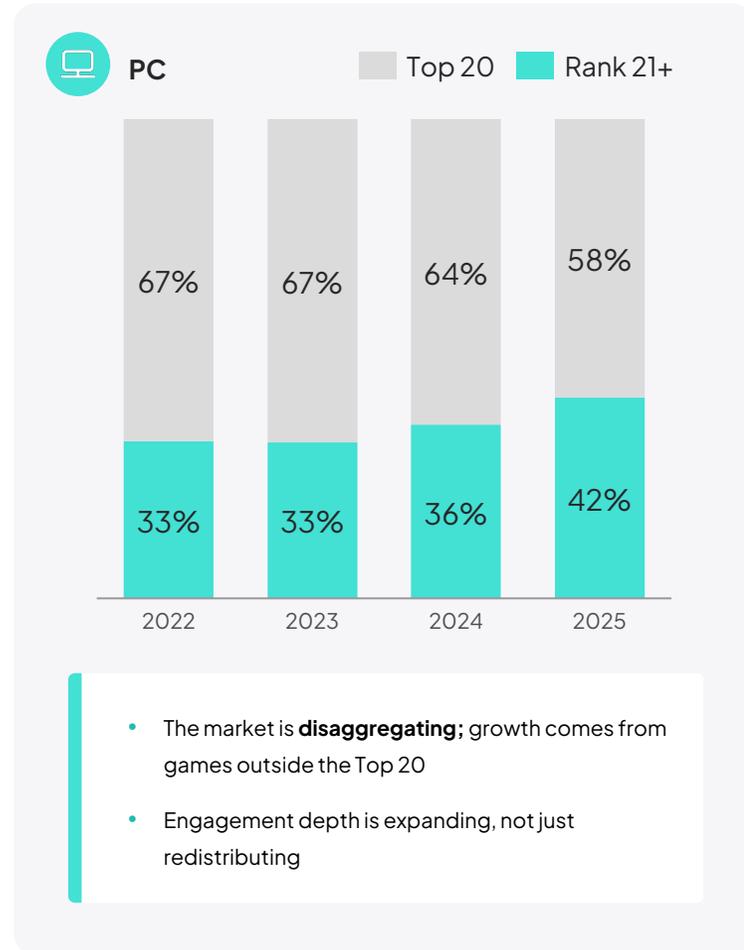
Playtime percentages

All playtime share values in this section represent a game's playtime share of its respective platform's total playtime in 2025, providing a standardized lens for comparing performance across titles, tiers, and platforms

Beyond the Top 20: how deep is each platform's market?

Playtime distribution by game ranking tier

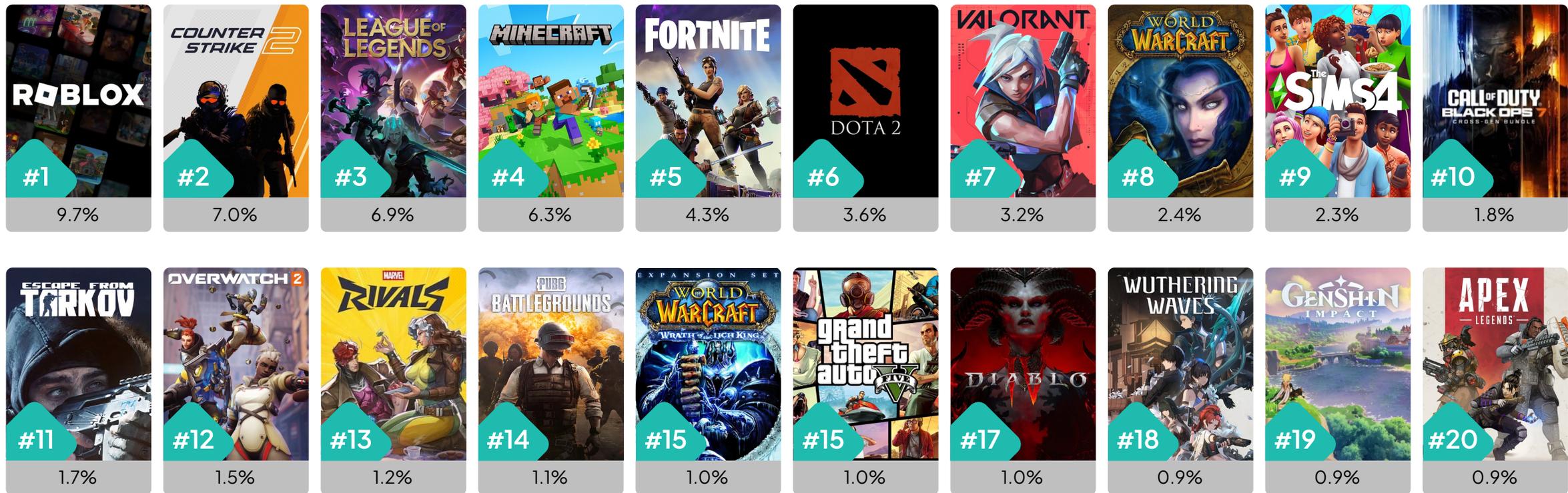
PC, PlayStation, Xbox | 2022-2025



Note: Rankings for Battlefield 6 and ARC Raiders are likely understated due to late-year releases
 Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

Marvel Rivals and Wuthering Waves break into PC's Top 20 for the first time, but overall playtime remains highly concentrated on evergreen titles

Top 20 PC games by playtime share
2025



Note: Rankings for Battlefield 6 and ARC Raiders are likely understated due to late-year releases
Source: Newzoo Game Performance Monitor | 37 markets (excl. China & India)

PC playtime growth is coming from a rapidly expanding long tail



Playtime beyond the Top 20

PC | 2022-2025

PC total

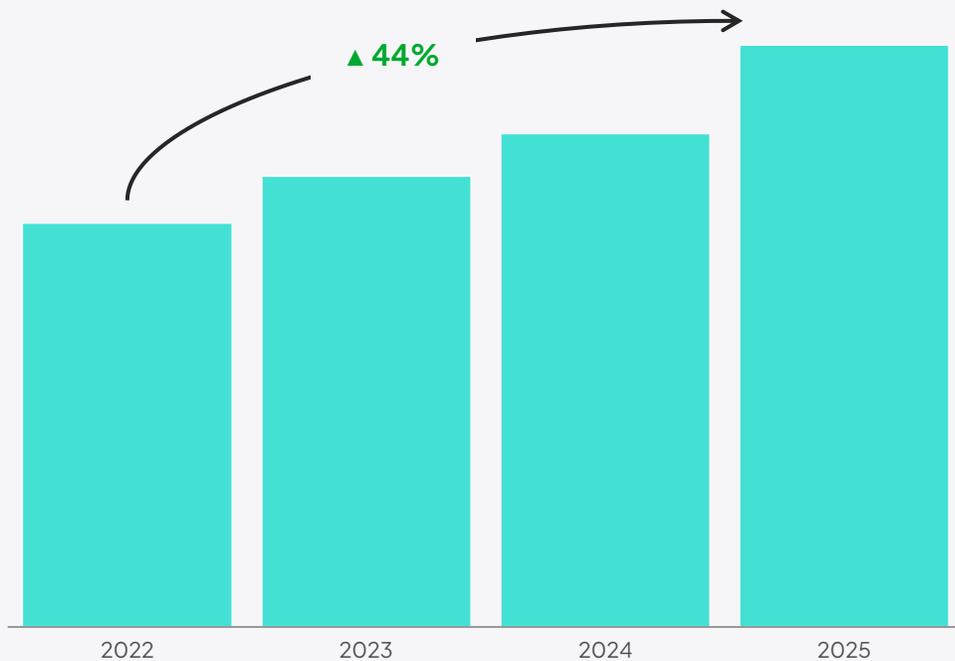
▲14%

Top 20

▼1%

Rank 21+

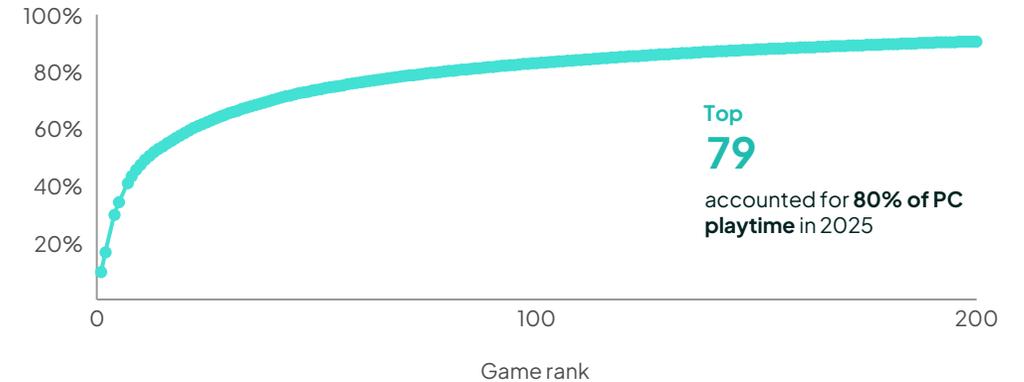
▲44%



Cumulative playtime share for games ranked 1-200

PC | 2025

Cumulative playtime share



Top new releases in 2025 among Rank 21+
by % of total PC playtime

#22	Battlefield 6/REDSEC	0.8%	#39	R.E.P.O.	0.5%
#26	ARC Raiders	0.6%	#50	Elden Ring Nightreign	0.3%
#33	Monster Hunter Wilds	0.5%			

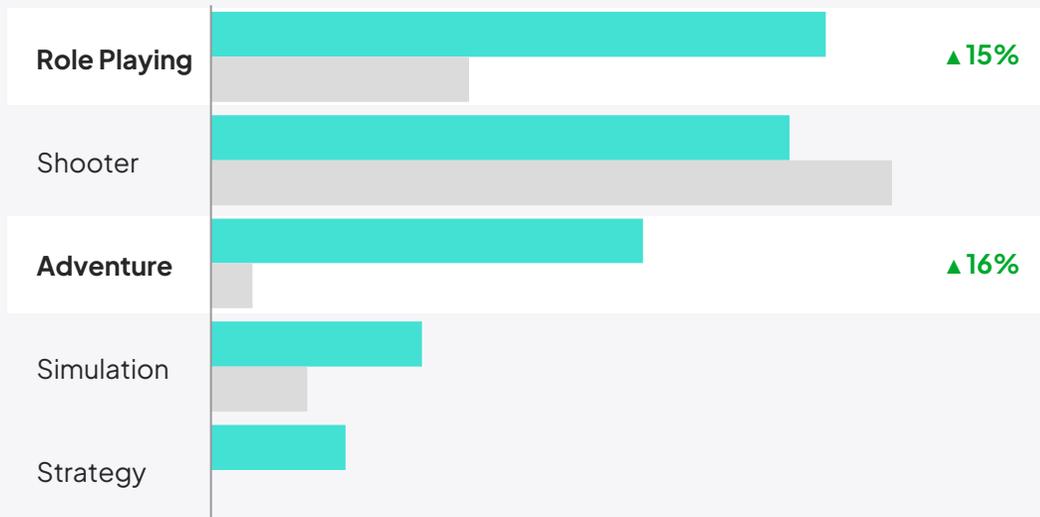
PC long-tail success comes from premium games with sustained engagement over time



Genre share by playtime: Rank 21+ vs. Top 20

PC | 2025

Rank 21+ Top 20



- Rank 21+ games **over-index in RPG and Adventure**, where long-term progression drives retention
- Shooter** share beyond the Top 20 is likely overstated by partial-year

impact from Battlefield 6 and ARC Raiders; however, even excluding these two titles, Shooter share would still be meaningful

Business model & game lifecycle: Rank 21+ vs. Top 20

PC | 2025

	Pay-to-play	Free-to-play
Rank 21+	73%	27%
Top 20	26%	74%

Rank 21+	New releases (2025)	Back catalogue
Pay-to-play	20%	80%
Free-to-play	9%	91%

Top 20	New releases (2025)	Back catalogue
Pay-to-play	11%	89%
Free-to-play		100%

- Games outside the Top 20 skew more toward **premium titles with sustained engagement**

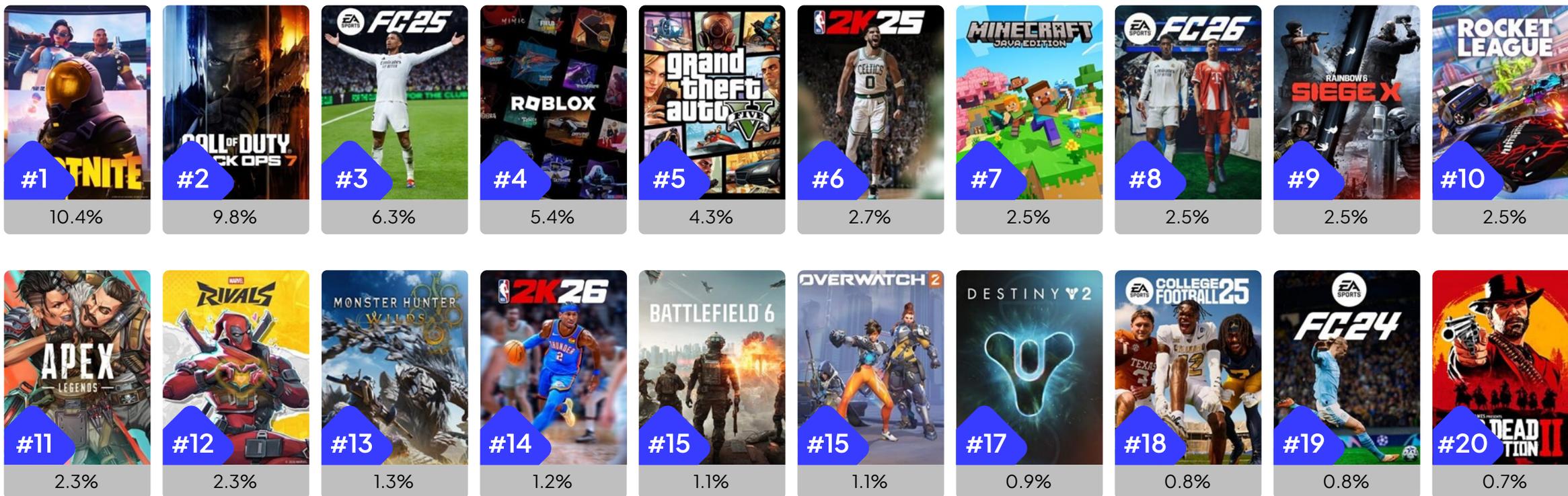
- Across models, long-tail success depends **more on longevity than new releases**, but to a lesser extent than the Top 20, particularly among F2P titles

Marvel Rivals, Monster Hunter Wilds, and Battlefield 6 are the newcomers to PlayStation's Top 20—all backed by major IP



Top 20 PlayStation games by playtime share

2025



Note: Rankings for Battlefield 6 and ARC Raiders are likely understated due to late-year releases
 Source: Newzoo Game Performance Monitor | 37 markets (excl. China & India)

PlayStation's long tail is growing, but still competes with major annualized franchises



Playtime beyond the Top 20

PlayStation | 2022-2025

PS total

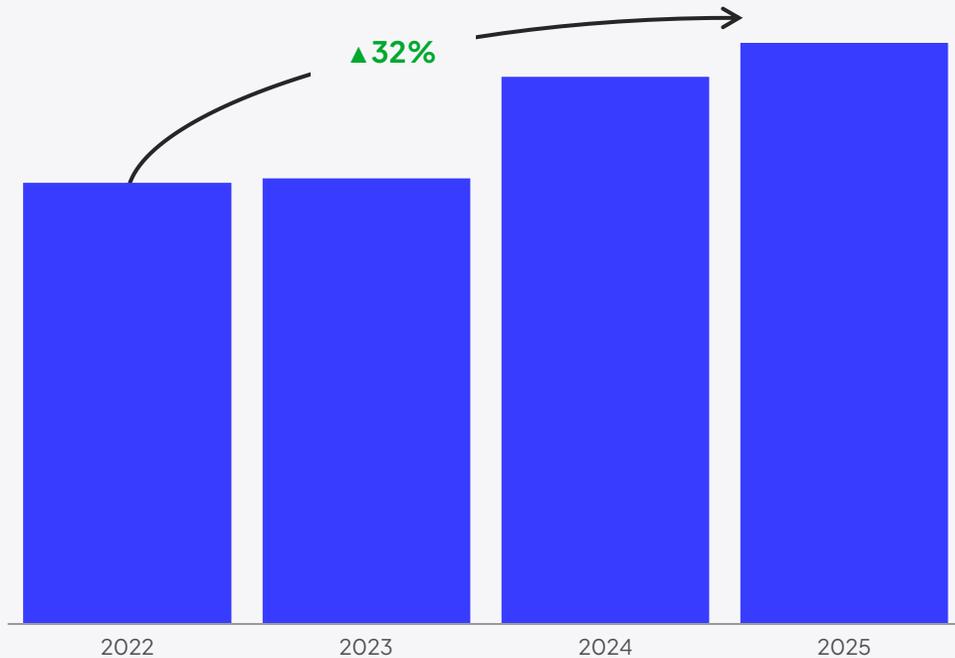
▲17%

Top 20

▲9%

Rank 21+

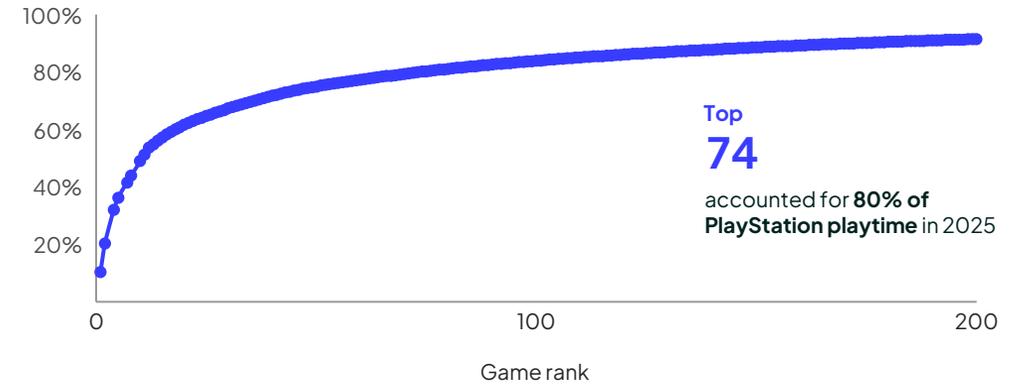
▲32%



Cumulative playtime share for games ranked 1-200

PlayStation | 2025

Cumulative playtime share



Top new releases in 2025 among Rank 21+ by % of total PlayStation playtime

#22 Elden Ring Nightreign 0.6%

#37 EA Sports College Football 26 0.4%

#26 MLB The Show 25 0.5%

#38 Ghost of Yōtei 0.4%

#34 ARC Raiders 0.5%

5%

of PS playtime came from annualized franchises beyond the Top 20

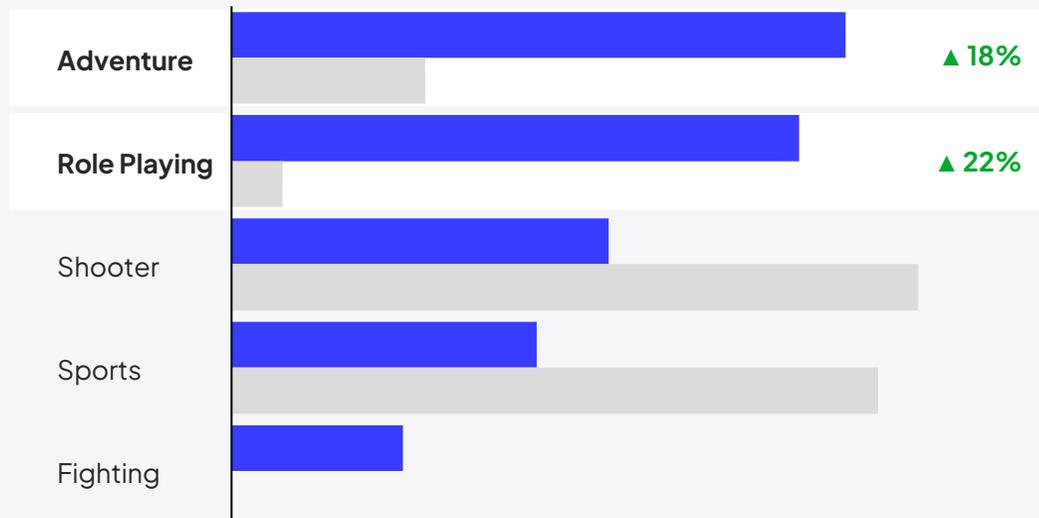
On PlayStation, the long tail is driven by premium titles in depth-oriented traditional console genres



Genre share by playtime: Rank 21+ vs. Top 20

PlayStation | 2025

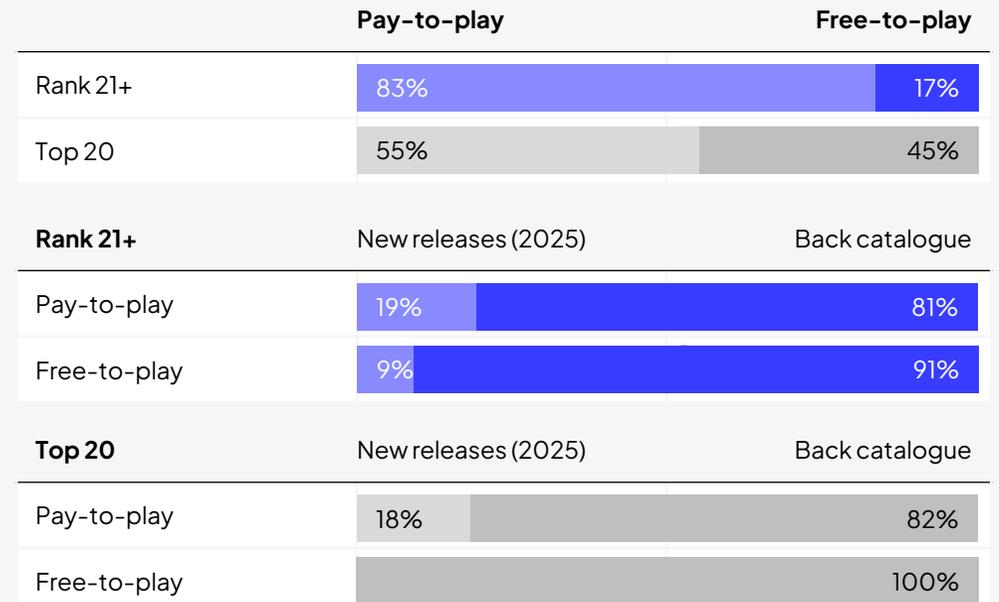
Rank 21+ Top 20



- Rank 21+ significantly **over-indexes in Adventure and RPG** compared to the Top 20, highlighting demand for narrative and progression-driven games
- Shooters and Sports** under-index, indicating live-service titles and annual franchises are much more concentrated in the Top 20, though they still claim a meaningful share among Rank 21+

Business model & game lifecycle: Rank 21+ vs. Top 20

PlayStation | 2025



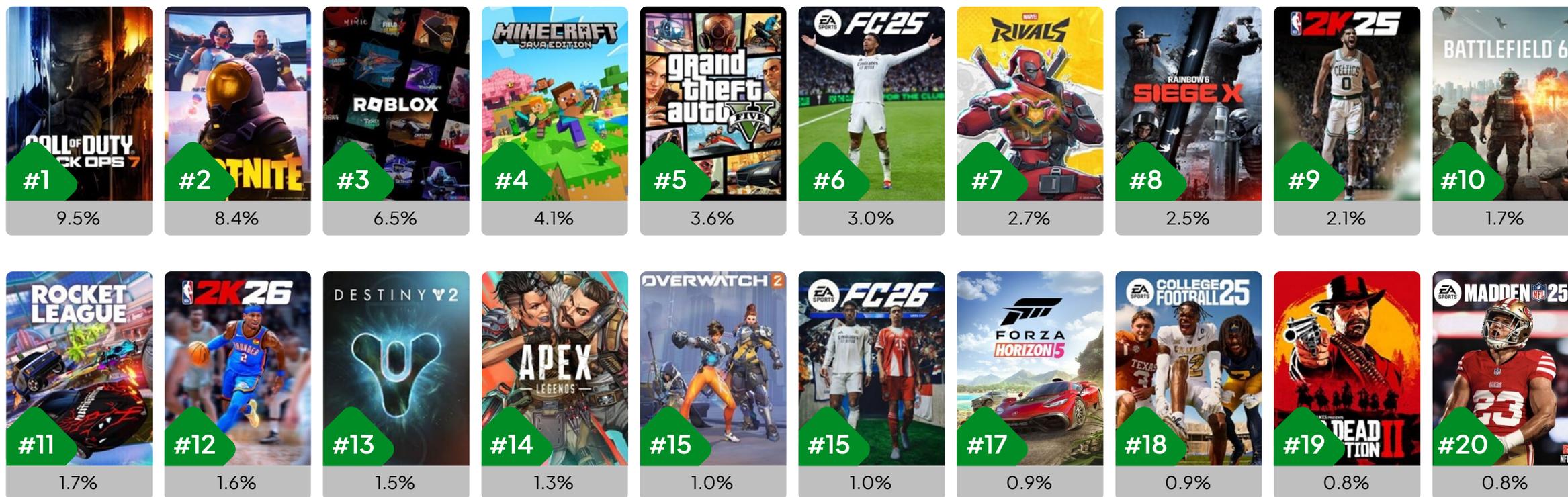
- Rank 21+ skews much more heavily toward **premium titles** than PlayStation's top 20
- Similar to PC, survivability is driven more by **longevity than by new releases**

Shooter and Sports games dominate Xbox's Top 20 with a playtime distribution that mirrors PC



Top 20 Xbox games by playtime share

2025



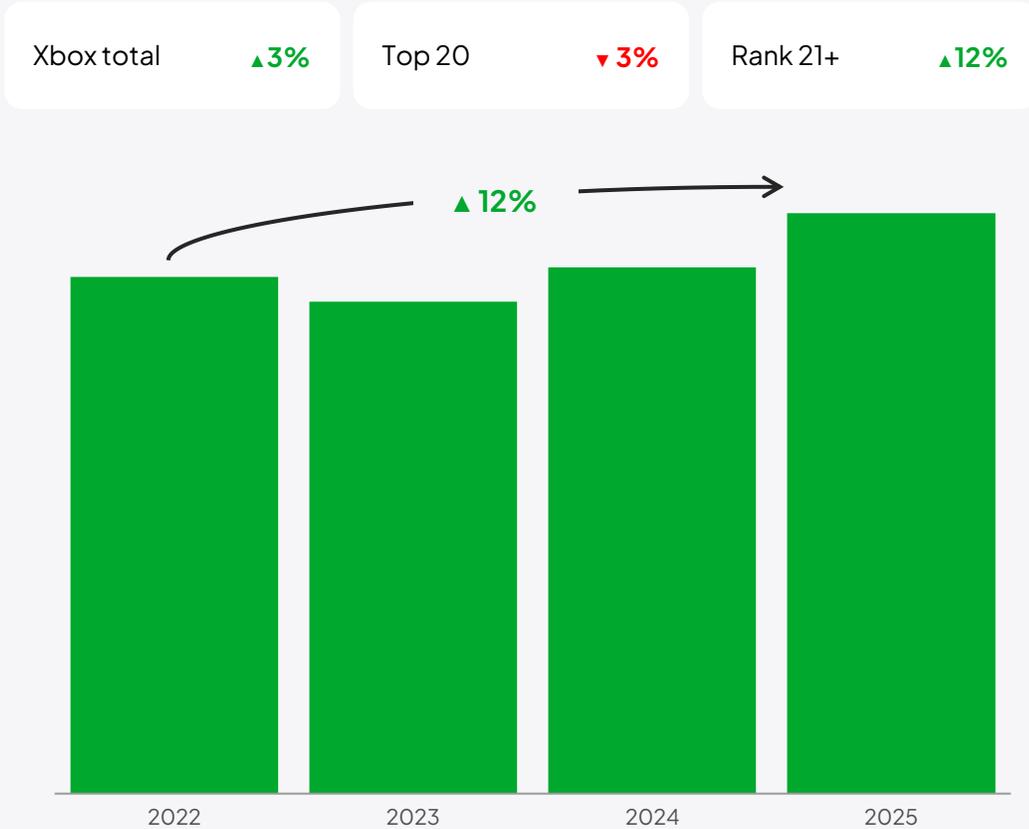
Note: Rankings for Battlefield 6 and ARC Raiders are likely understated due to late-year releases.
 Source: Newzoo Game Performance Monitor | 37 markets (excl. China & India)

Xbox playtime growth beyond the Top 20 is driven by Game Pass but reflects redistribution more than platform expansion



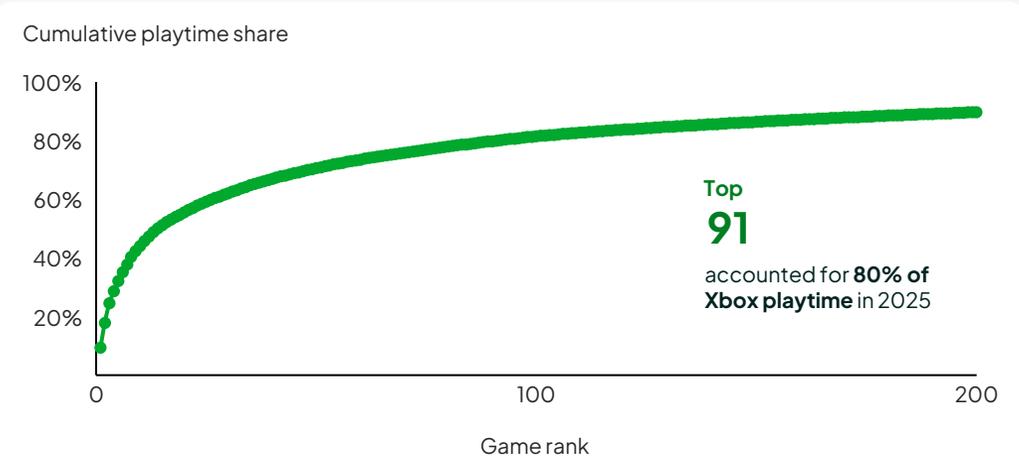
Playtime beyond the Top 20

Xbox | 2022-2025



Cumulative playtime share for games ranked 1-200

Xbox | 2025



Top new releases in 2025 among Rank 21+ by % of total PlayStation playtime

#21	ARC Raiders	0.8%	#26	Borderlands 4	0.6%
#23	EA Sports College Football 26	0.7%	#29	The Elder Scrolls IV: Oblivion Remastered	0.6%
#25	MLB The Show 25	0.7%			

6% of Xbox playtime came from **annualized franchises** beyond the Top 20

Note: Rankings for Battlefield 6 and ARC Raiders are likely understated due to late-year releases. Source: Newzoo Game Performance Monitor | 37 markets (excluding China & India)

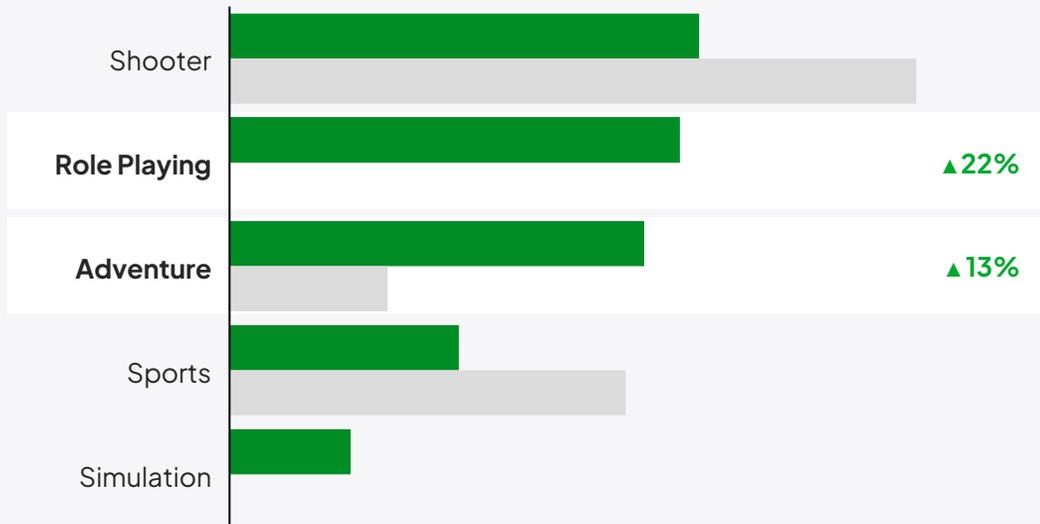
Premium, progression-driven games define Xbox's long tail, with subscription dynamics supporting newer releases



Genre share by playtime: Rank 21+ vs. Top 20

Xbox | 2025

Rank 21+ Top 20



- Rank 21+ **over-indexes in RPG and Adventure**, similar to PlayStation
- Shooters** are significantly over-indexed among the Top 20, but they remain

more prominent in Xbox's long tail than on PlayStation, driven by **Xbox-exclusive** franchises like Halo and Gears of War

Business model & game lifecycle: Rank 21+ vs. Top 20

Xbox | 2025

	Pay-to-play	Free-to-play
Rank 21+	87%	13%
Top 20	54%	46%

Rank 21+	New releases (2025)	Back catalogue
Pay-to-play	26%	74%
Free-to-play	8%	92%

Top 20	New releases (2025)	Back catalogue
Pay-to-play	14%	86%
Free-to-play	0%	100%

- Rank 21+ titles skew toward **premium experiences**, but subscription access lowers barriers to trial

- Compared to PC and PlayStation, a **larger share of newer titles** appears in the long tail, highlighting the impact of day-one Game Pass releases

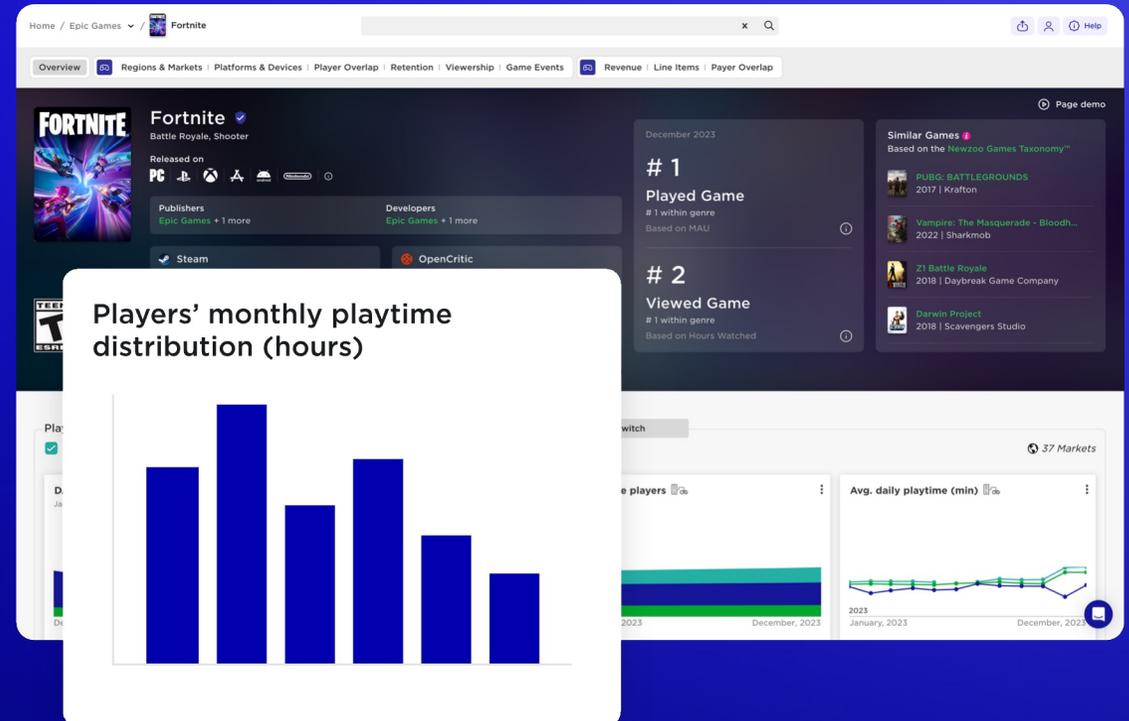
Game Performance Monitor

Quantify engagement beyond the rankings

Analyze playtime, revenue, and retention at scale.

- ✓ Coverage of the **top platforms**    
- ✓ **Engagement data** (MAU, DAU, lifetime players, play time) of 10.000+ games across 37 markets
- ✓ **Premium and recurring digital revenues** (revenue per SKU, ARPU, ARPPU, LTV) of 1000+ games in 6 markets
- ✓ **Player and spender overlap**, acquisition, retention, and churn between titles

[Find out more](#)



Market concentration

Summary

Market concentration remains high across PC, PlayStation, and Xbox, yet the long tail is structurally expanding, most visibly on PC.

Survivability beyond the Top 20 depends less on launch-window momentum and more on platform discovery mechanics, catalog depth, and business model fit.

1. The long tail is expanding, most structurally on PC

Titles ranked 21+ are capturing a growing share of playtime, with PC showing the strongest shift, where Rank 21+ playtime grew 44% from 2022 to 2025.

2. Platform dynamics shape concentration resilience

PC's long tail keeps widening, PlayStation remains more franchise-concentrated, and Xbox's long tail benefits from Game Pass discovery, shifting playtime share more than total hours.

3. Survivability is driven by premium depth, not launch spikes

Enduring winners tend to be premium, progression-heavy titles with strong back-catalog performance (not just breakout launches), with RPG/Adventure over-indexing.

4. Business model viability

Which monetization models perform best under current dynamics?

Business model viability

Which monetization models perform best under current dynamics?

Overview

In this chapter, we examine pricing dynamics across PC, PlayStation, and Xbox using the [Newzoo Game Performance Monitor](#), looking separately at free-to-play and premium games. For F2P, we focus on how effectively games convert engagement into revenue. For premium, we segment games by launch MSRP tier — an imperfect but useful business-scale lens, since games in the same price band tend to be more comparable even when pricing and discount strategies have since diverged.



Mehmet Mert Şahin
Junior Market Analyst

Data scope

Revenue

Digital only, including full-game downloads, microtransactions, DLC, and in-game subscriptions. Multi-game subscriptions (e.g., Game Pass, PlayStation Plus) are excluded. PC data covers multiple merchants, not just Steam.

Markets

US, UK, Germany, France, Spain, and Italy. All data in this section, including playtime, is scoped to these six markets.

Core definitions & key notes



MSRP tiers

Games are categorized by their launch MSRP in the premium section, unless they have since transitioned to free-to-play (e.g., Rocket League and Rainbow Six Siege X).



Standalone premium games

Games that offer a complete product with a single purchase, without relying on continuous updates (slide #73)



Revenue percentages

All revenue share values in this section represent a game's revenue share of its platform's total revenue for the given year, providing a standardized lens for comparing performance across titles, tiers, and platforms



Roblox revenues on PC

Roblox revenue data is not available on PC, but is available on PlayStation and Xbox

Playtime is down in major western markets as growth shifts to emerging regions, with premium gains unable to offset F2P and Call of Duty declines

Playtime distribution by business model (index: 2022)

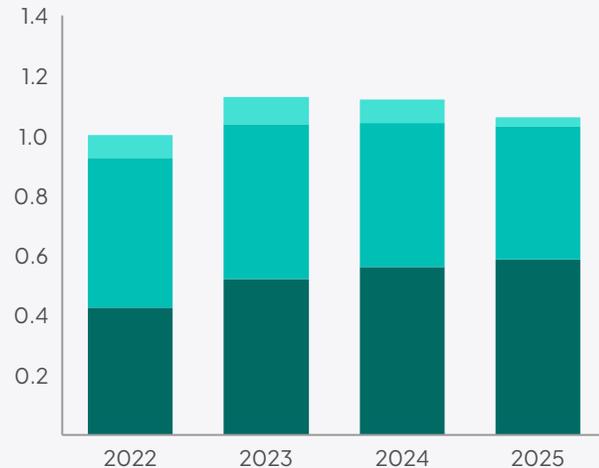


PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT



PC

■ Premium ■ Free-to-play ■ Call of Duty



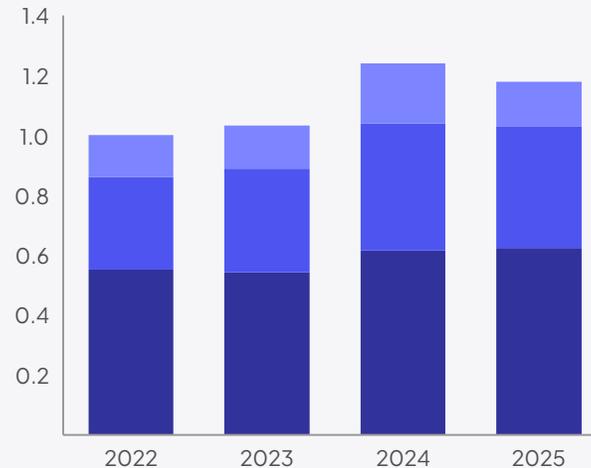
2025 vs. 2024
YoY % growth

Premium	▲4.7%
Free-to-play	▼8.1%
Call of Duty	▼59.4%



PlayStation

■ Premium ■ Free-to-play ■ Call of Duty



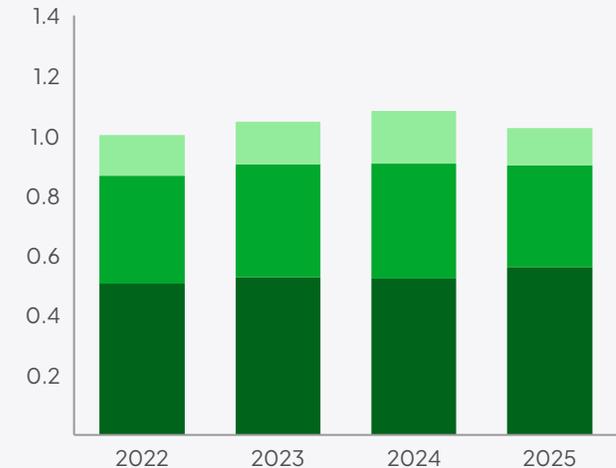
2025 vs. 2024
YoY % growth

Premium	▲1.2%
Free-to-play	▼4.3%
Call of Duty	▼25.5%



Xbox

■ Premium ■ Free-to-play ■ Call of Duty



2025 vs. 2024
YoY % growth

Premium	▲7.0%
Free-to-play	▼11.0%
Call of Duty	▼29.6%

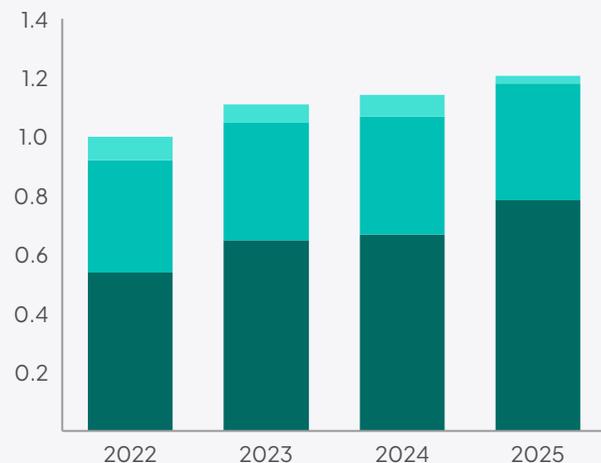
Despite falling playtime, premium drives revenue gains on PC and PlayStation, while Xbox struggles to cover F2P and Call of Duty losses

Revenue distribution by business model (index: 2022)



PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT

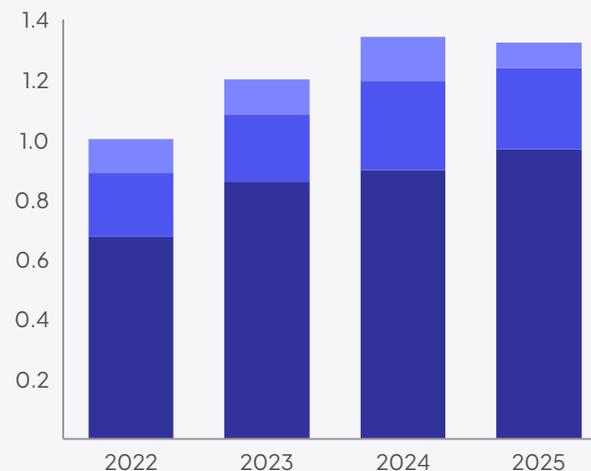
PC
 Premium Free-to-play Call of Duty



2025 vs. 2024
YoY % change

Premium	▲17.4%
Free-to-play	▼1.1%
Call of Duty	▼64.3%

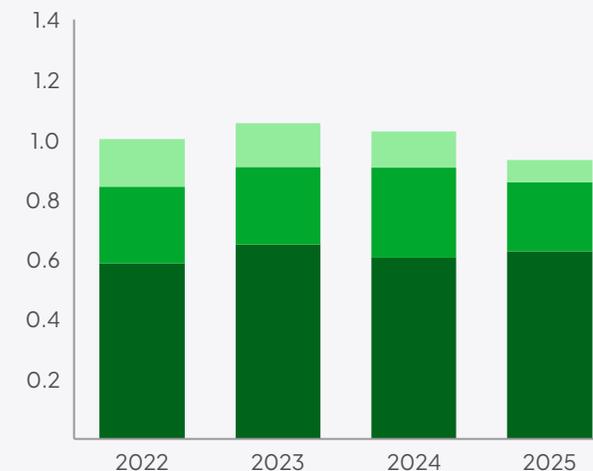
PlayStation
 Premium Free-to-play Call of Duty



2025 vs. 2024
YoY % change

Premium	▲7.8%
Free-to-play	▼8.2%
Call of Duty	▼42.8%

Xbox
 Premium Free-to-play Call of Duty



2025 vs. 2024
YoY % change

Premium	▲3.6%
Free-to-play	▼23.6%
Call of Duty	▼39.1%

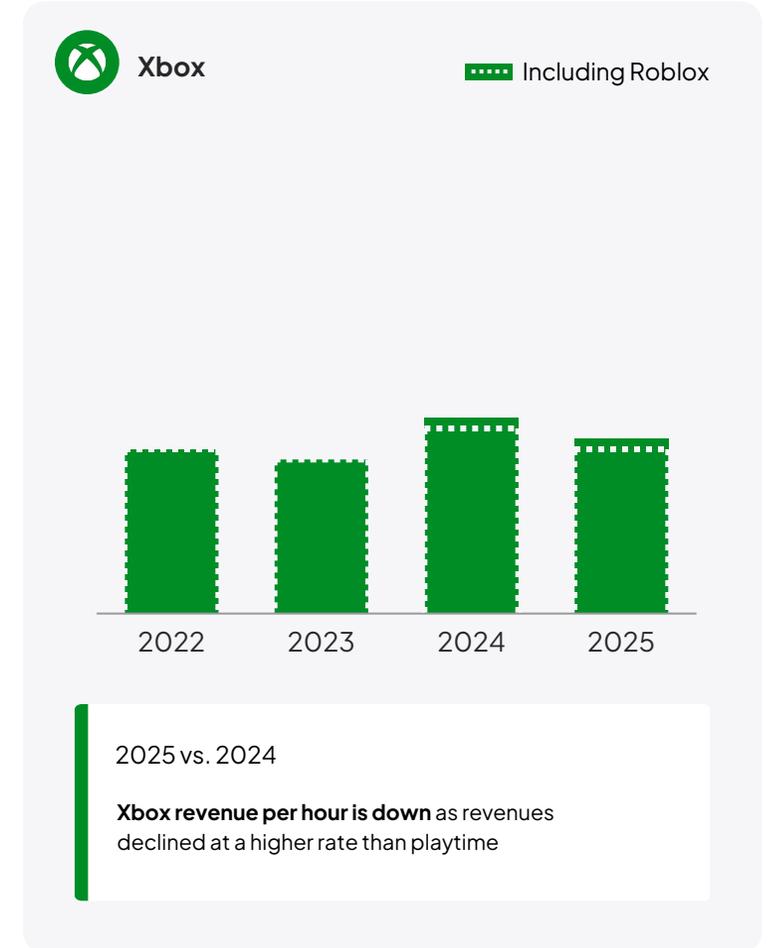
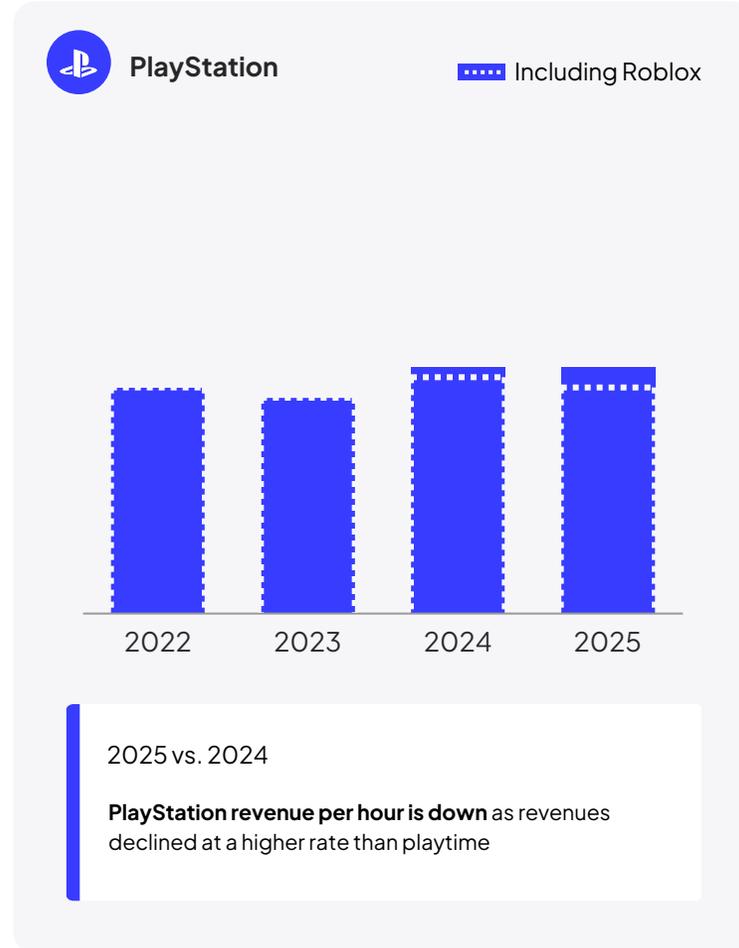
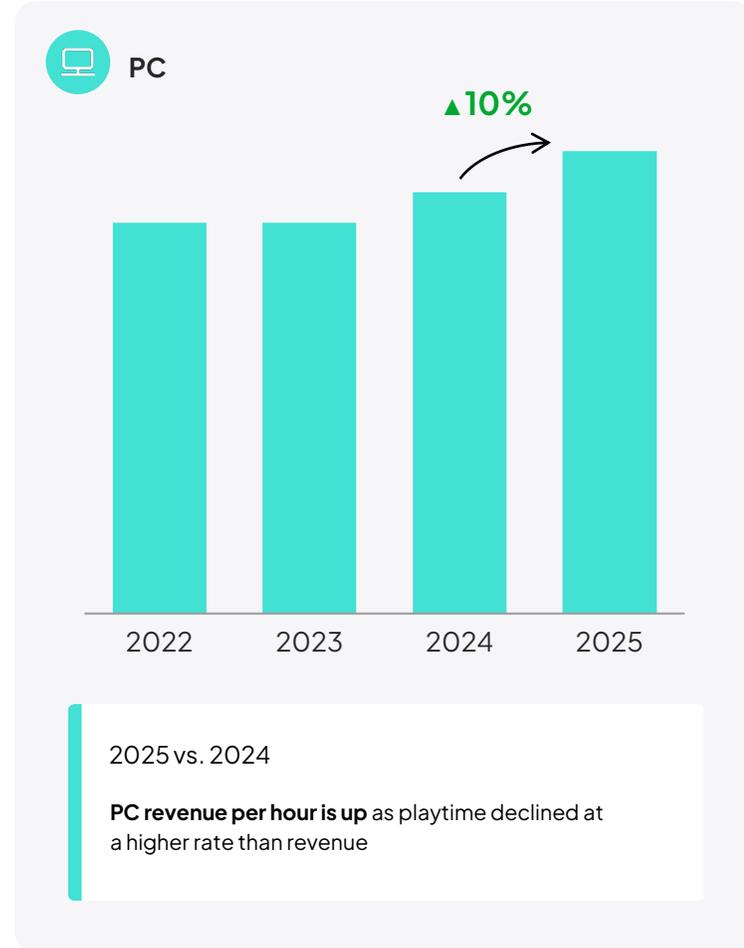
Free-to-play

**Are games converting
engagement into revenue
efficiently enough to
sustain growth?**

In major western markets, PC's total free-to-play revenue/playing hour grew 10% year-on-year to nearly 2x that of PlayStation and 3x Xbox's

Free-to-play revenue per playing hour by platform

PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT



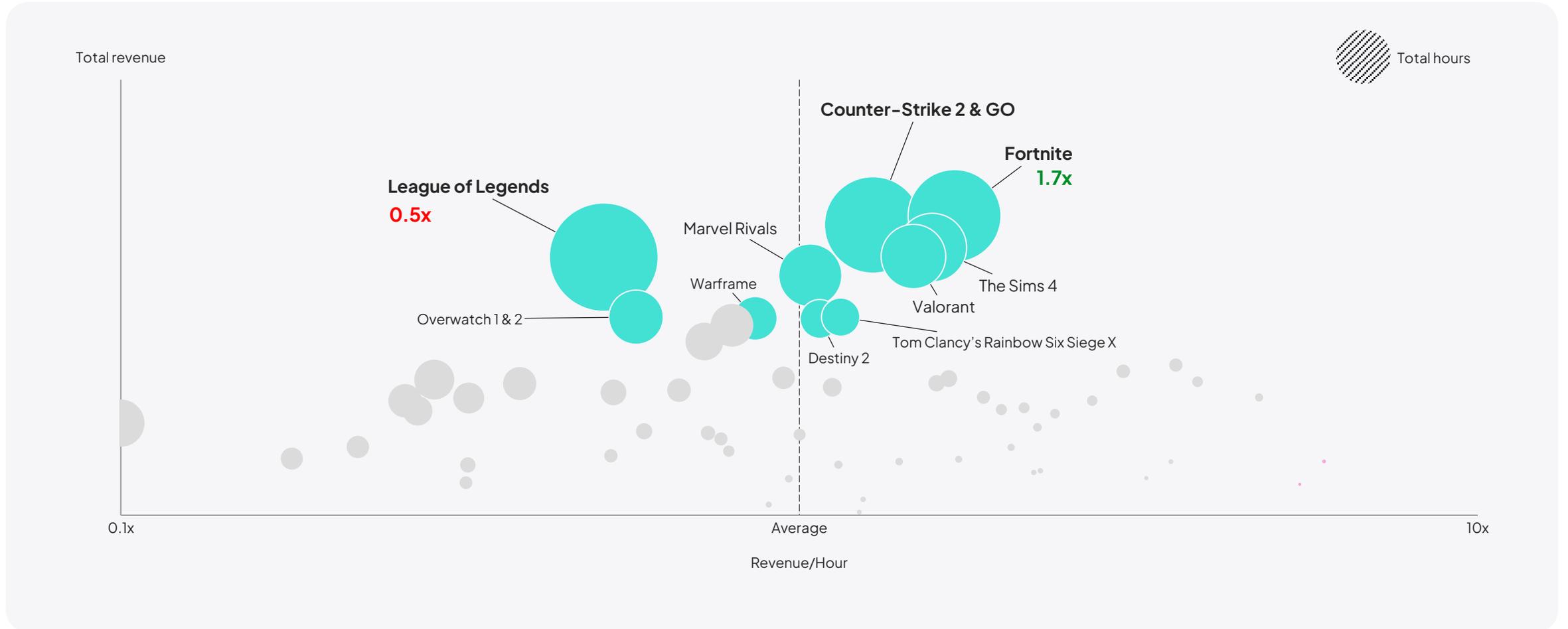
Note: Due to a temporary data outage, Roblox revenue data is not available on PC; PlayStation and Xbox are unaffected
 Source: Newzoo Game Performance Monitor | 6 markets (United States, United Kingdom, Germany, France, Spain, and Italy)

Fortnite's PC audience remains well monetized despite its decrease in playtime, generating 1.7x more than average



Free-to-play overall revenue by revenue per playtime hour (log scale)

PC | 2025 | US, UK, DE, FR, ES, IT



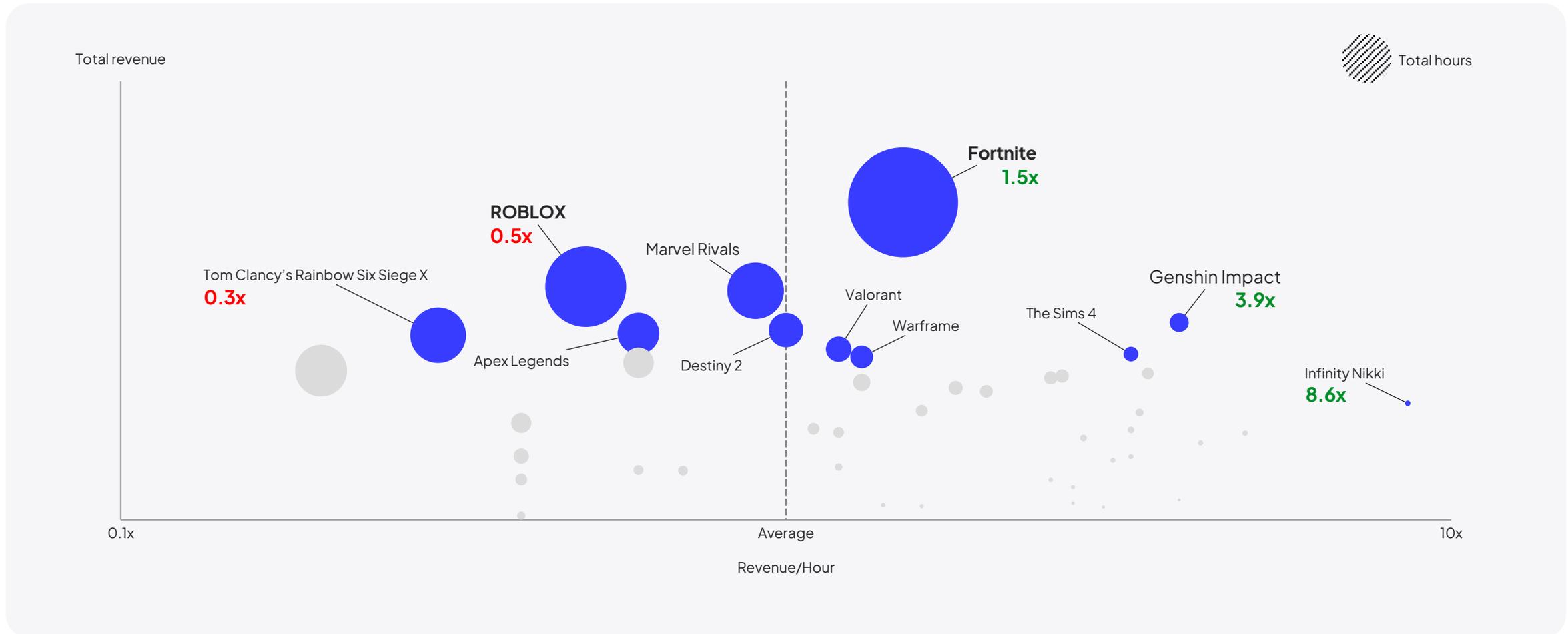
Note: Call of Duty is excluded since we can't separate Warzone free-to-play revenues from premium revenues
Source: Newzoo Game Performance Monitor | 6 markets (United States, United Kingdom, Germany, France, Spain, and Italy)

Roblox revenue per hour is below average on PlayStation, while top anime-themed titles over-index



Free-to-play overall revenue by revenue per playtime hour (log scale)

PlayStation | 2025 | US, UK, DE, FR, ES, IT



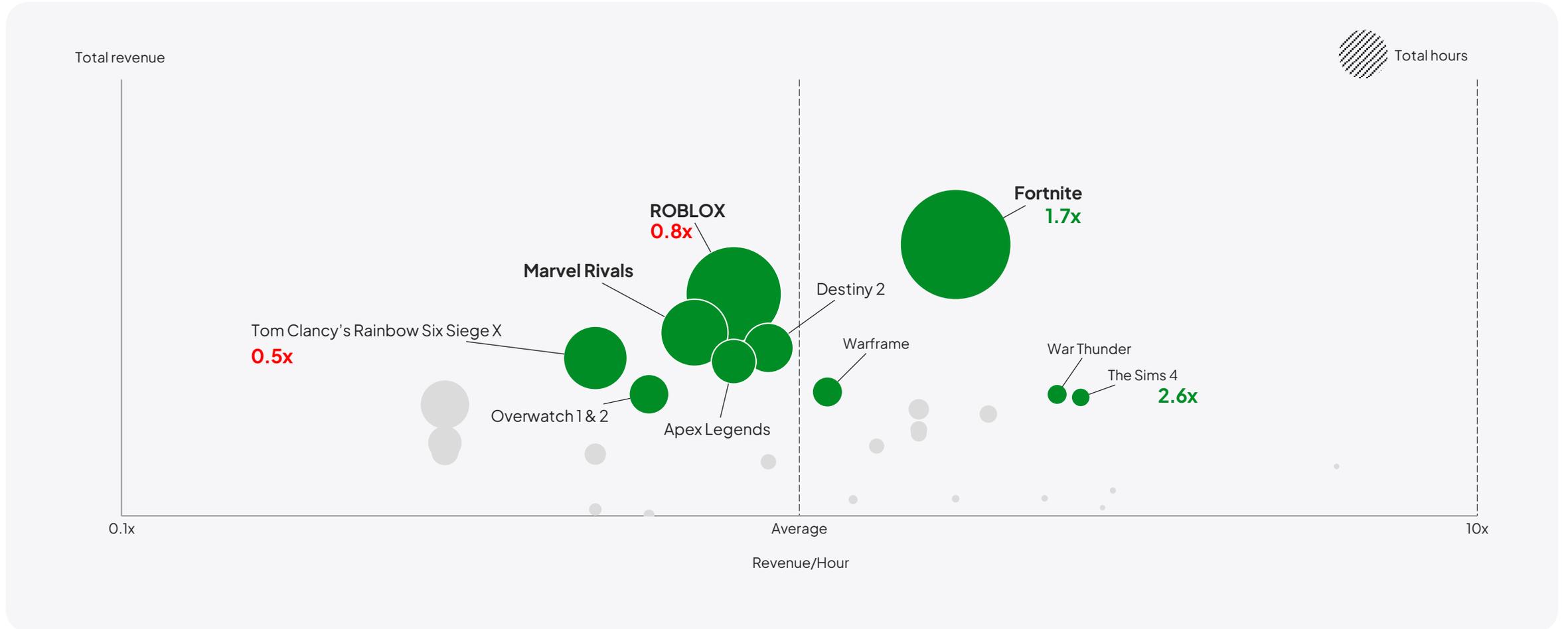
Note: Call of Duty is excluded since we can't separate Warzone free-to-play revenues from premium revenues
 Source: Newzoo Game Performance Monitor | 6 markets (United States, United Kingdom, Germany, France, Spain, and Italy)

Xbox's lower revenue per hour shrinks the range, with most titles underperforming when compared against Fortnite



Free-to-play overall revenue by revenue per playtime hour (log scale)

Xbox | 2025 | US, UK, DE, FR, ES, IT



Note: Call of Duty is excluded since we can't separate Warzone free-to-play revenues from premium revenues
 Source: Newzoo Game Performance Monitor | 6 markets (United States, United Kingdom, Germany, France, Spain, and Italy)

Premium

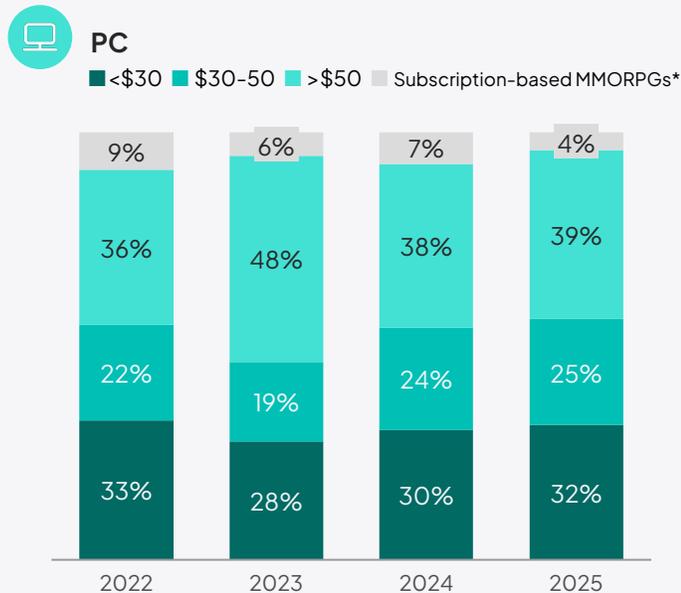
Which price bands generate revenue most efficiently?

\$50+ tier leads PlayStation and Xbox while budget and mid-price games dominate PC, though cheaper titles are gaining ground across platforms

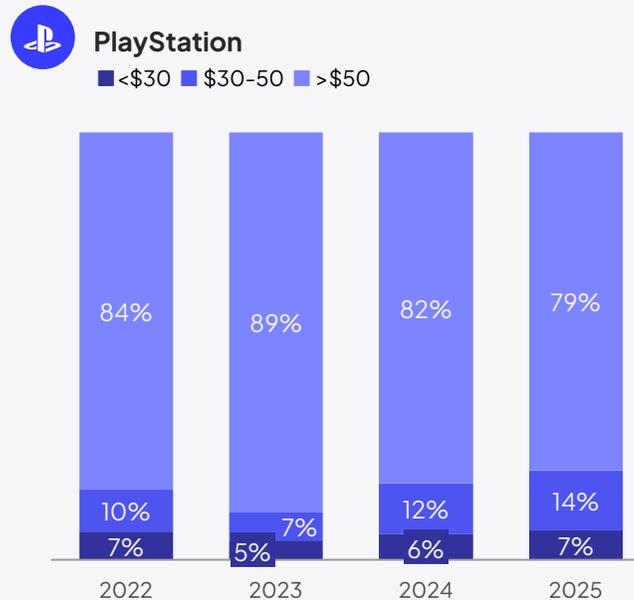
Revenue distribution by launch MSRP



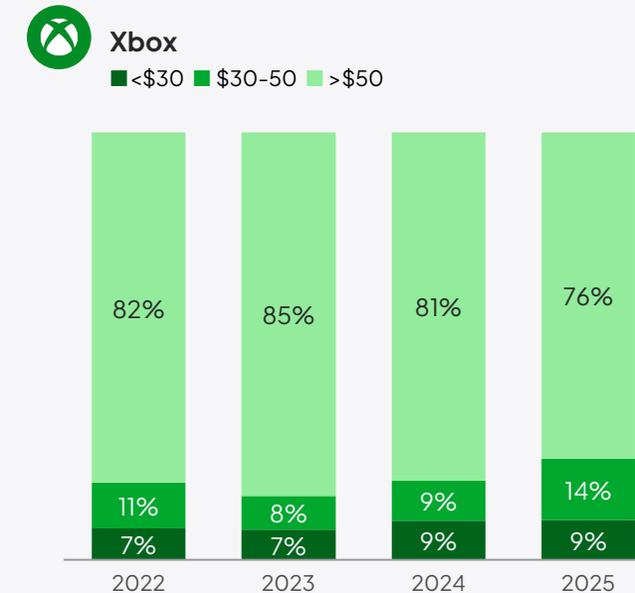
PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT



- **Sub-\$30 games take a significant portion**
- The \$30-\$50 segment isn't growing as fast as consoles, but already accounts for a larger share



- **>\$50 games still dominate**, their share is slipping due to a two-year shortage of major blockbusters
- The \$30-\$50 and <\$30 segments have been growing, indicating a potential shift



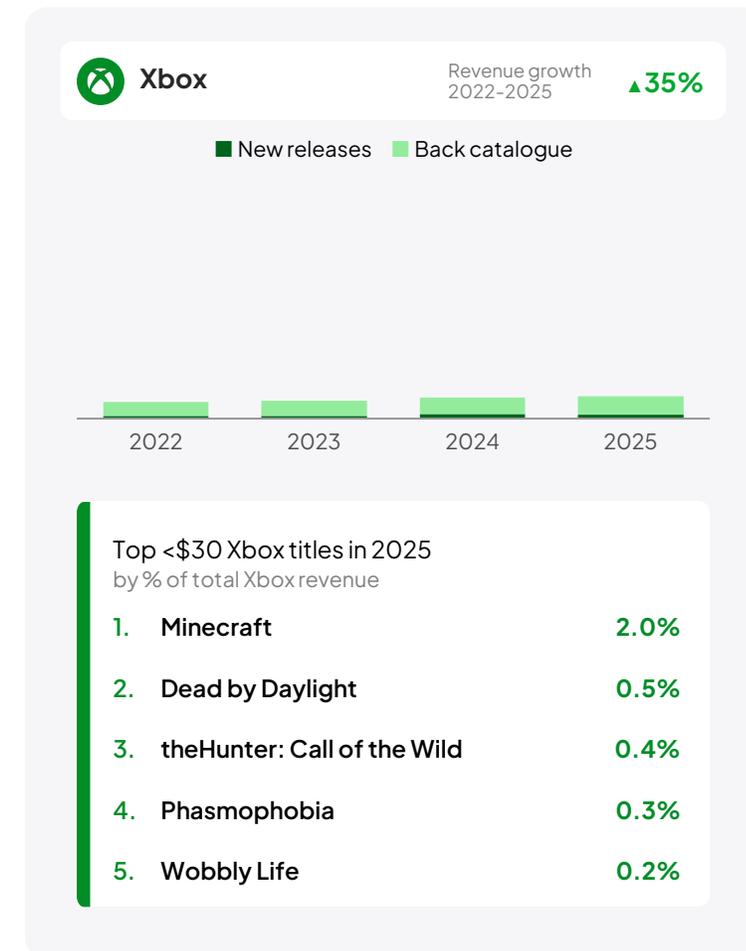
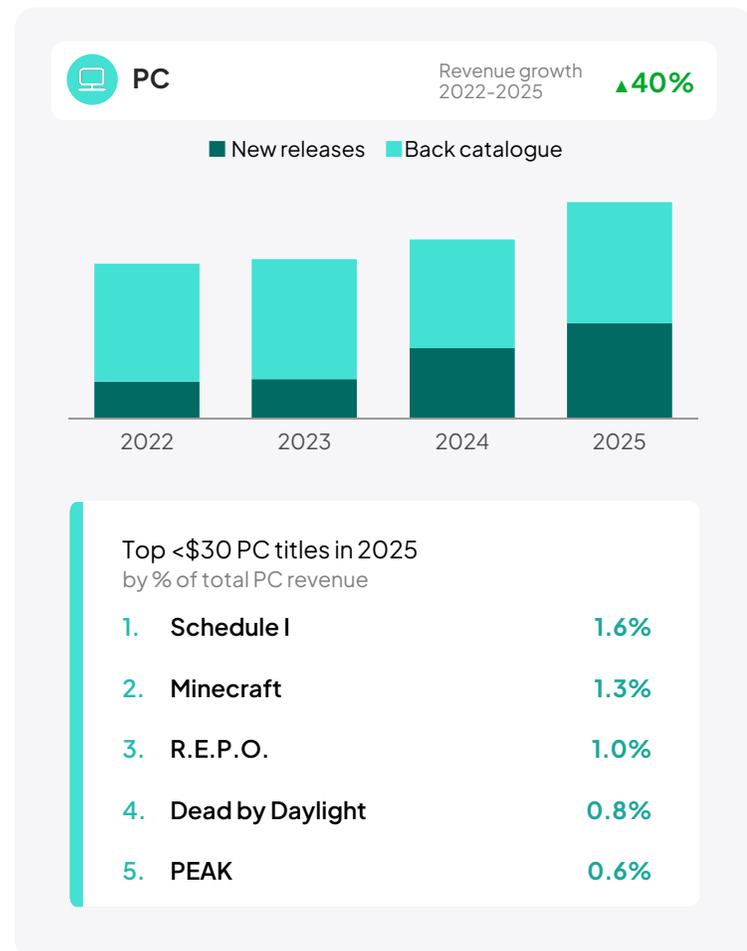
- **>\$50 games** show a similar trend to PlayStation
- The \$30-\$50 segment saw an impressive jump in 2025, driven in part by HELLDIVERS 2's late Xbox launch

*E.g., World of Warcraft. Not to be confused with subscription services like Xbox Game Pass or PlayStation Plus
 Note: Call of Duty is excluded since we can't separate Warzone free-to-play revenues from premium revenues
 Source: Newzoo Game Performance Monitor | 6 markets (United States, United Kingdom, Germany, France, Spain, and Italy)

Sub-\$30 games thrive on PC via indie breakout success; the console market is much smaller and dominated by Minecraft

Aggregated revenue for <\$30 games

PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT

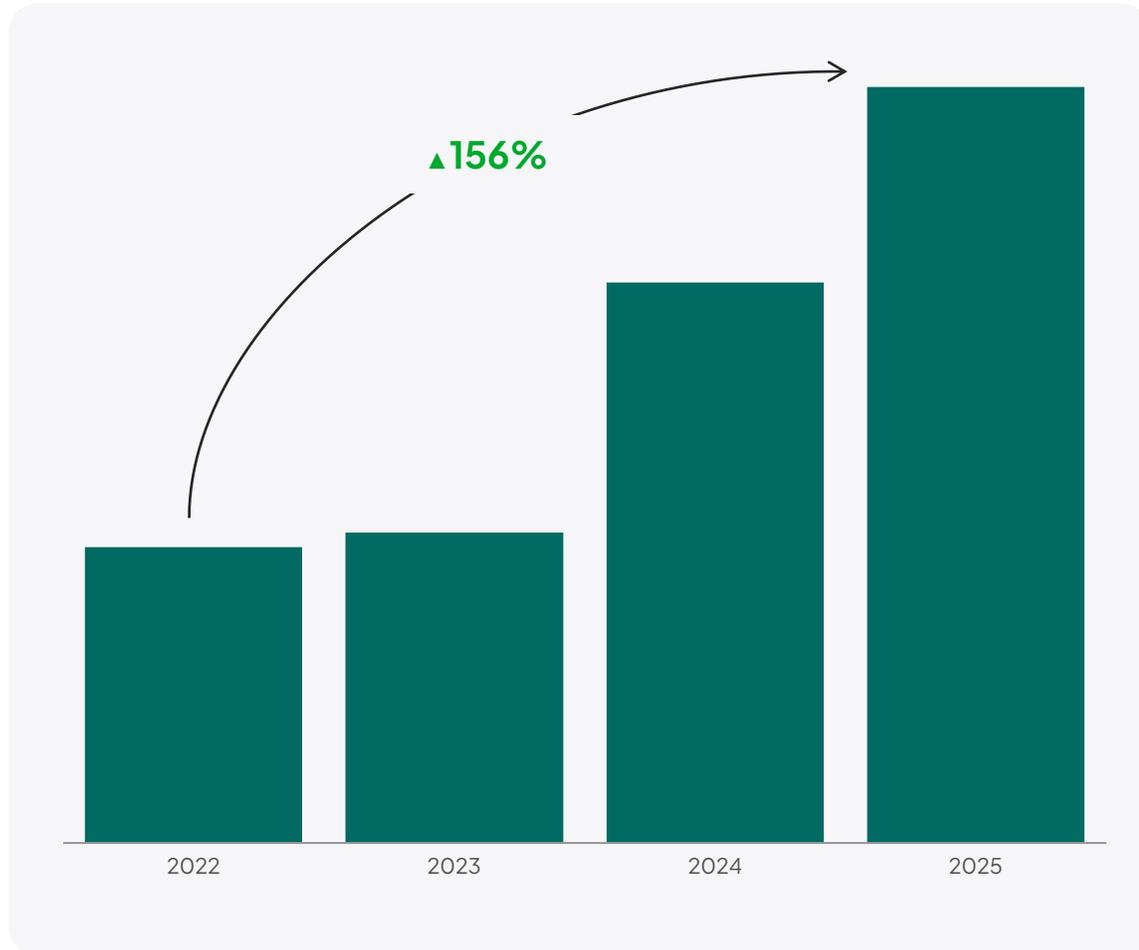


Sub-\$30 new releases are reshaping the PC market, capturing an increasing share of player spending year over year



Aggregated revenue for <\$30 games (new releases only)

PC | 2022-2025 | US, UK, DE, FR, ES, IT



9% Sub-\$30 new releases accounted for 9% of total PC revenue in 2025

Top 2023 new releases
by % of total PC revenue

	Lethal Company	0.8%
	BattleBit Remastered	0.6%
	Dave the Diver	0.2%
	Party Animals	0.2%
	Dredge	0.2%

Top 2024 new releases
by % of total PC revenue

	Palworld	2.1%
	Path of Exile 2	0.7%
	Enshrouded	0.7%
	Sons of the Forest	0.3%
	TCG Card Shop Simulator	0.3%

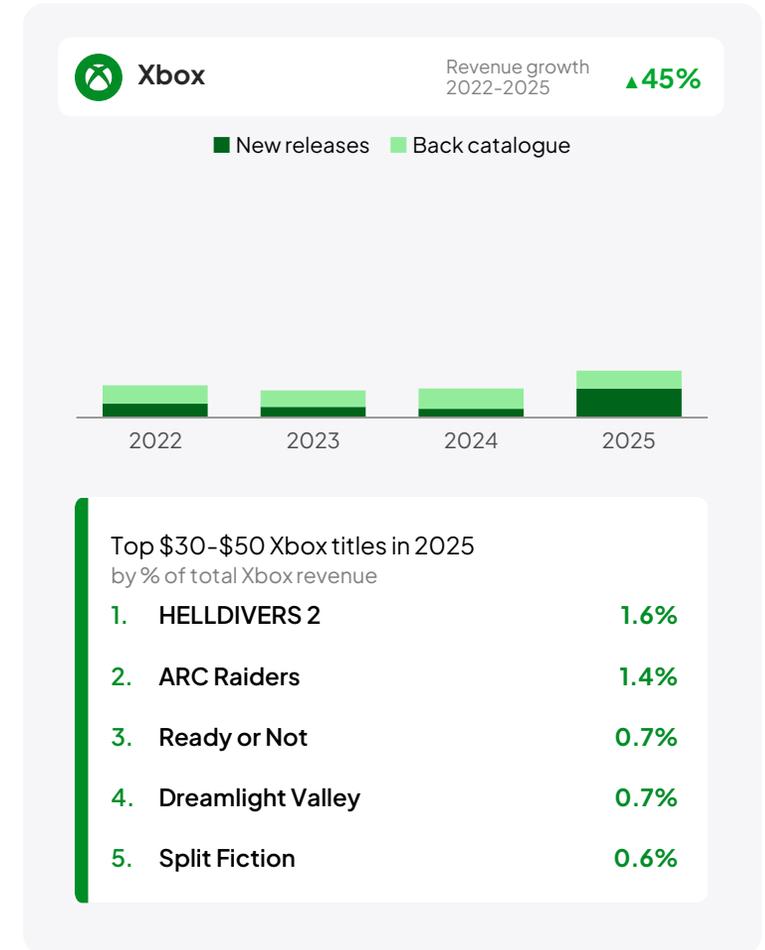
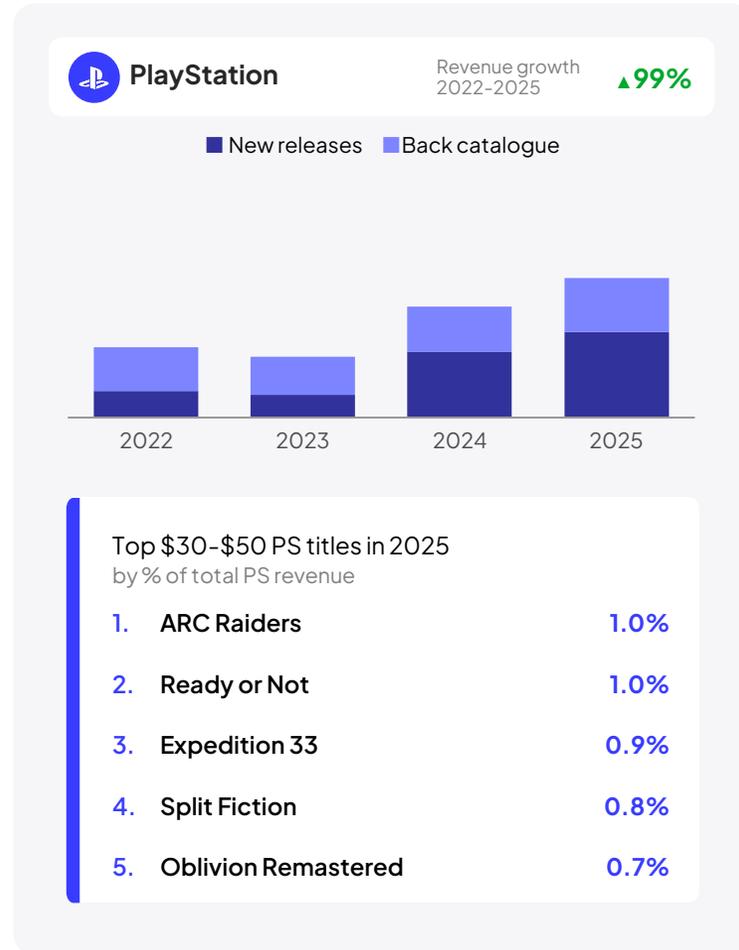
Top 2025 new releases
by % of total PC revenue

	Schedule I	1.6%
	R.E.P.O.	1.0%
	PEAK	0.6%
	Dispatch	0.5%
	Silksong	0.3%

Mid-price is the new sweet spot everywhere, although on Xbox, Game Pass keeps Expedition 33 and Oblivion off the leaderboard

Aggregated revenue for \$30-\$50 games

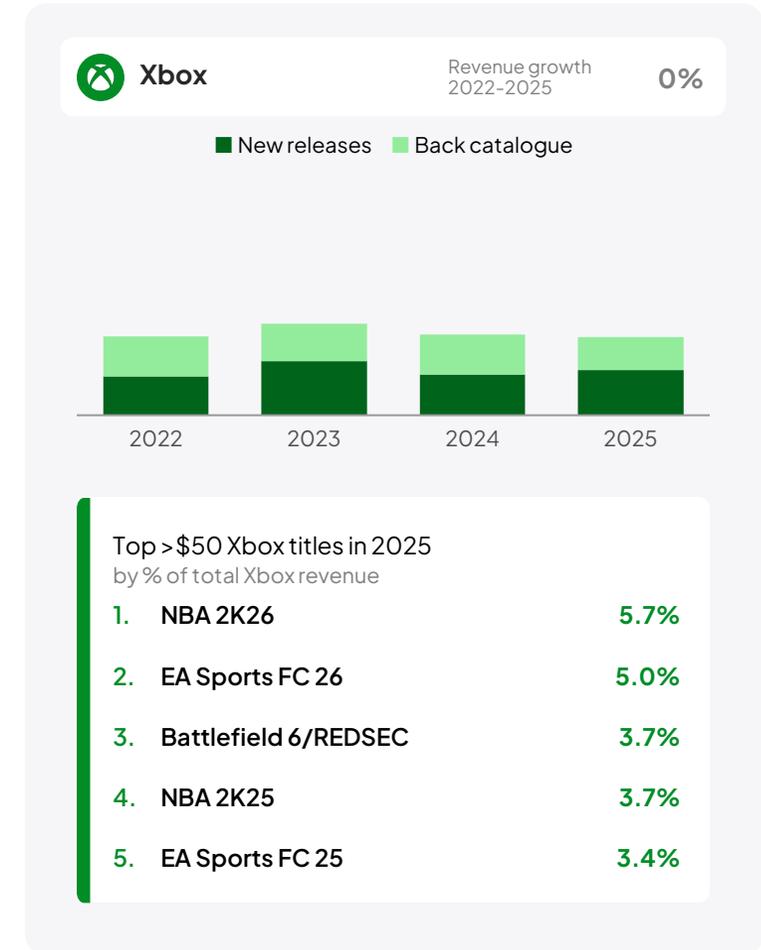
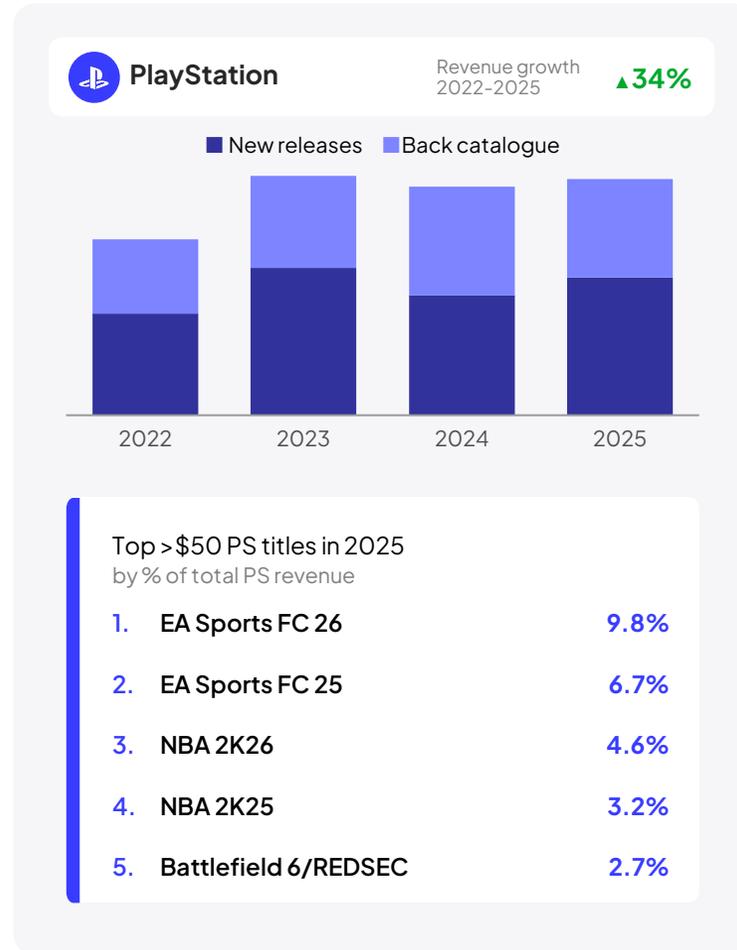
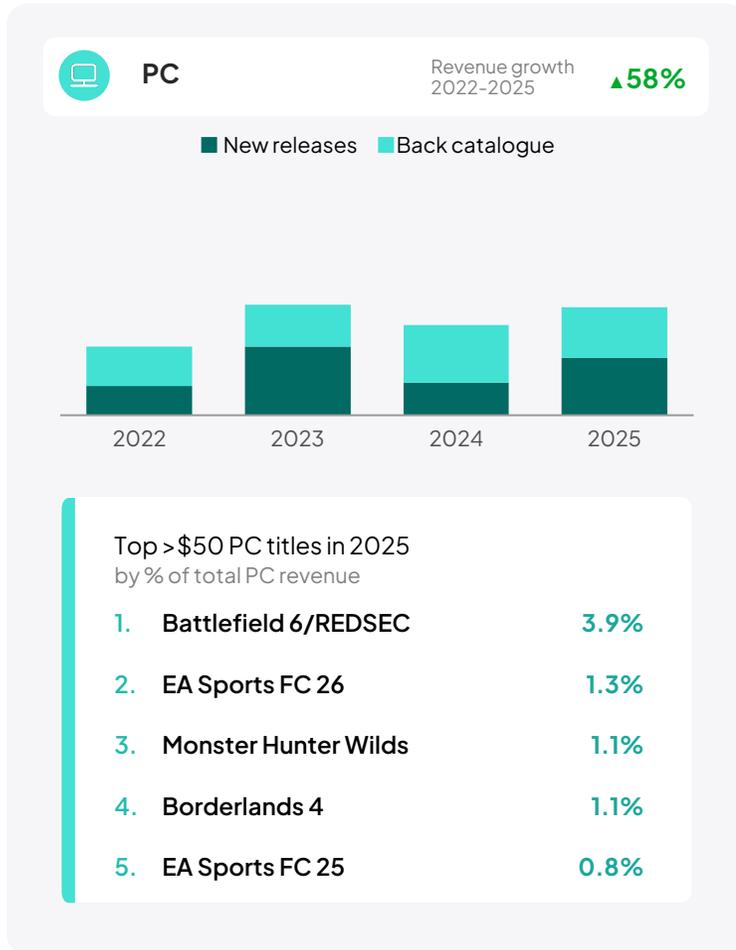
PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT



PC's >\$50 segment outgrows consoles (Xbox especially) and is less reliant on sports titles; on console, sports franchises dominate

Aggregated revenue for >\$50 games

PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT



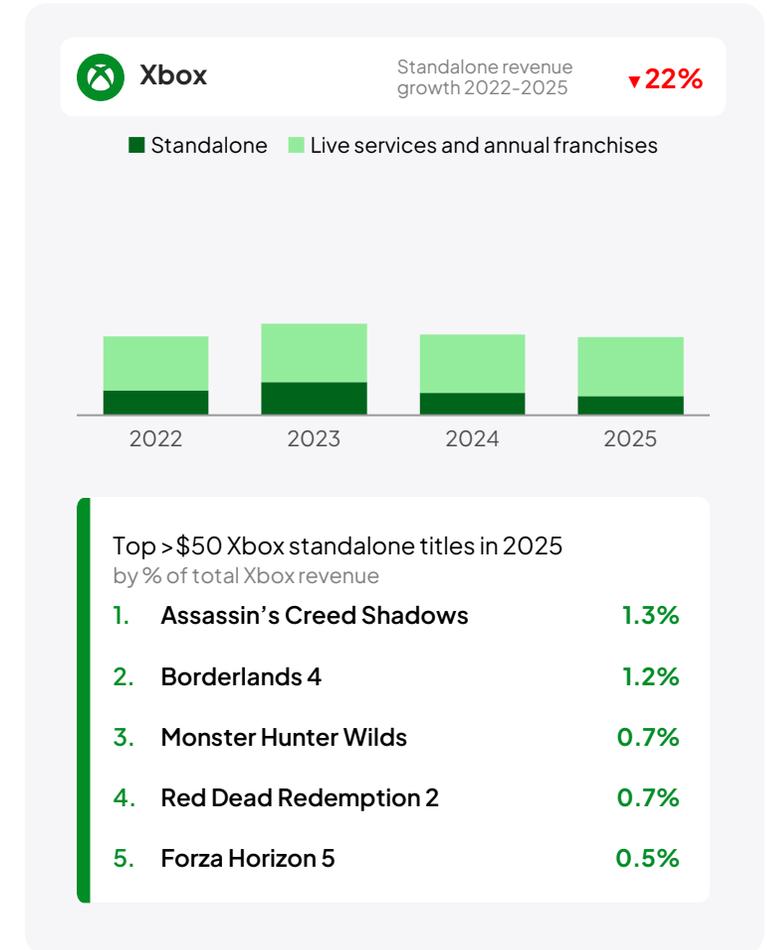
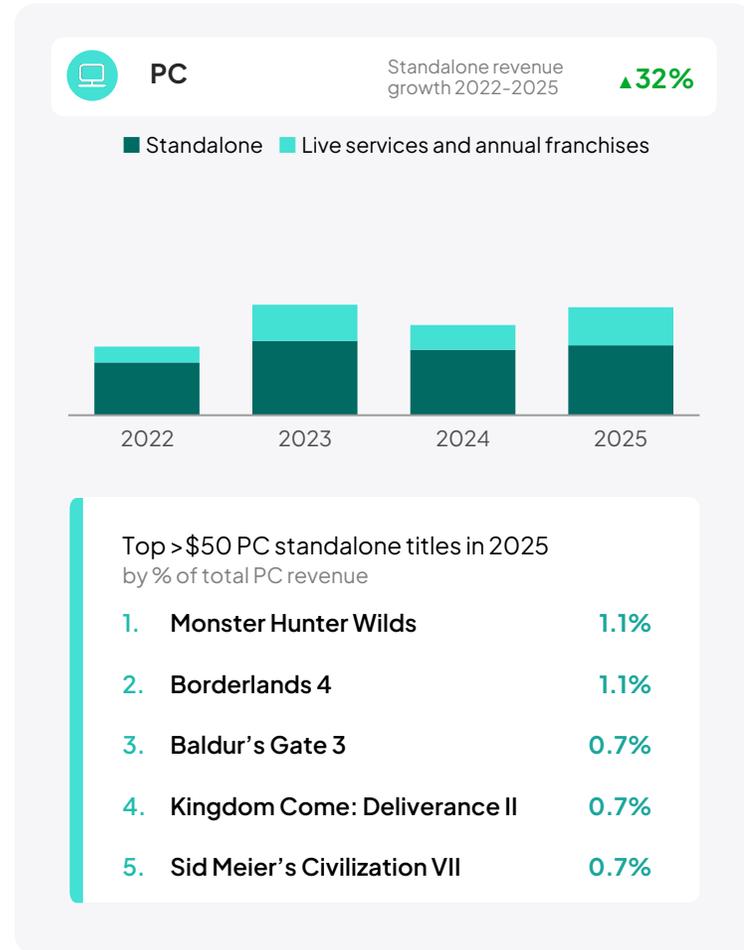
Note: Call of Duty is excluded since we can't separate Warzone free-to-play revenues from premium revenues
 Source: Newzoo Game Performance Monitor | 6 markets (United States, United Kingdom, Germany, France, Spain, and Italy)

When excluding live-service and annual sports, PC closes the gap with PlayStation as a major destination for \$50+ games, while Xbox declines

Aggregated revenue for >\$50 games (standalone vs. live-service and annual sports titles)



PC, PlayStation, Xbox | 2022-2025 | US, UK, DE, FR, ES, IT



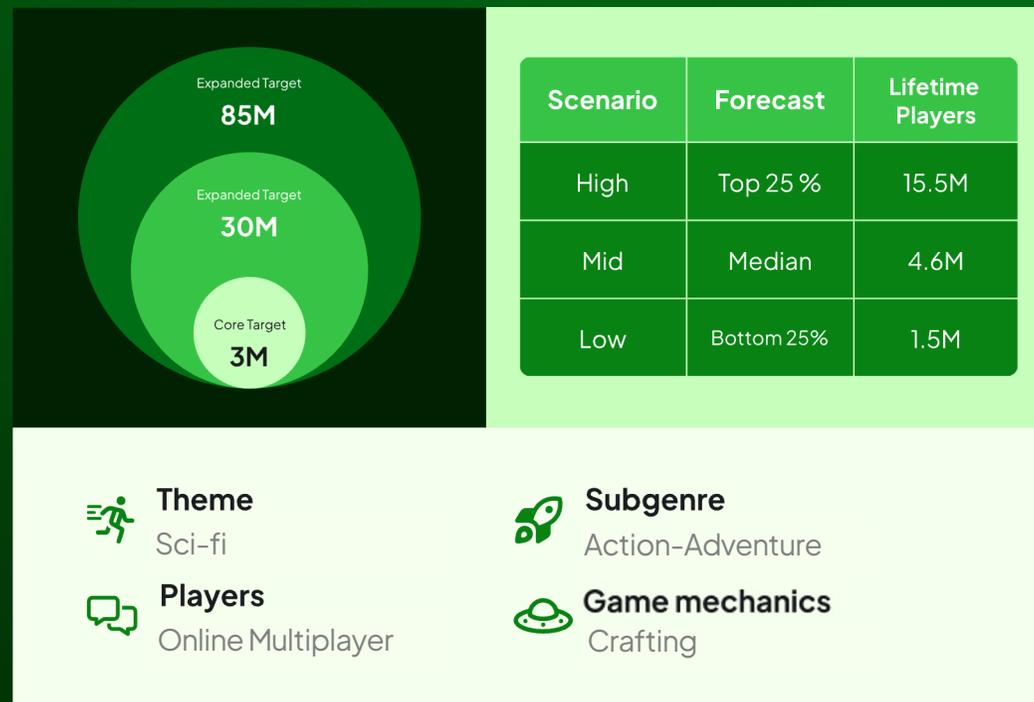
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Business model viability

Summary

In major western markets (US, UK, DE, FR, ES, IT), premium spend is the primary revenue growth driver across platforms, even as playtime declines.

Mid-price titles (\$30-\$50) are emerging as the new sweet spot across PC and console, sub-\$30 games are capturing a growing share of PC spending, while F2P faces monetization pressure on consoles.

1. Premium is offsetting engagement decline unevenly

Across major western markets, playtime is down, but premium revenue is growing on PC and PlayStation. Xbox's premium gains are weaker and insufficient to offset free-to-play and Call of Duty declines.

2. Free-to-play efficiency is strongest on PC

PC F2P revenue per playing hour rose (+10% YoY), now nearly 2x PlayStation and 3x Xbox, while console F2P monetization efficiency declined as revenues fell faster than playtime.

3. Pricing power is shifting toward mid-price and selective premium tiers

The \$30-\$50 segment is the fastest-growing band across platforms; sub-\$30 thrives structurally on PC via breakout indies; \$50+ remains console-led but is flattening on Xbox and becoming more competitive on PC when excluding annual/live-service franchises.

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1

Long-term strategy

Where should our business be in 5/10 years?

2

Concept & game development

What is going to be our next hit title?

 Greenlight

3

Pre-launch & Go To Market

How do we effectively market our game?

 Launch

4

Post-launch & Monetization

How can we further monetize our game?
(premium, live ops, DLC, in-game)



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